

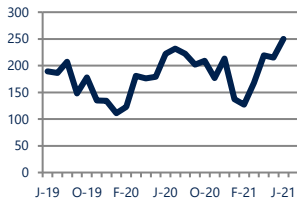


Focus On: **Suffolk City Housing Market**

June 2021

Units Sold

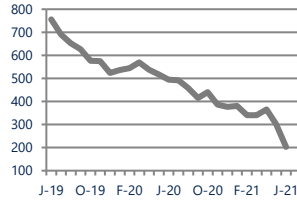
250



Up 13%
Vs. Year Ago

Active Inventory

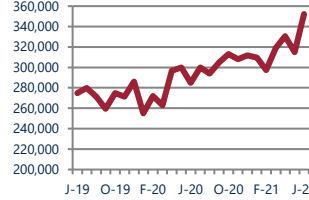
203



Down -59%
Vs. Year Ago

Median Sale Price

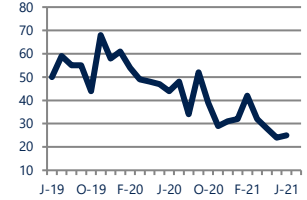
\$352,250



Up 24%
Vs. Year Ago

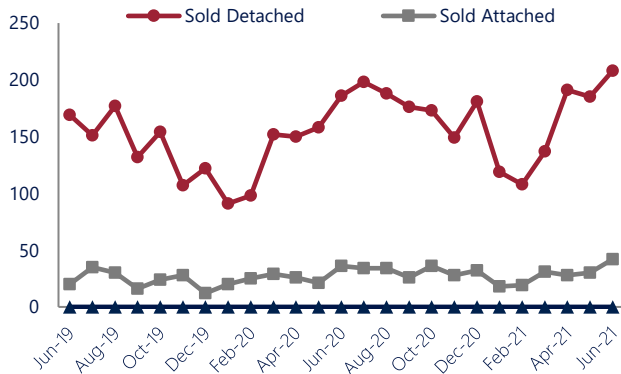
Days On Market

25



Down -43%
Vs. Year Ago

Units Sold*



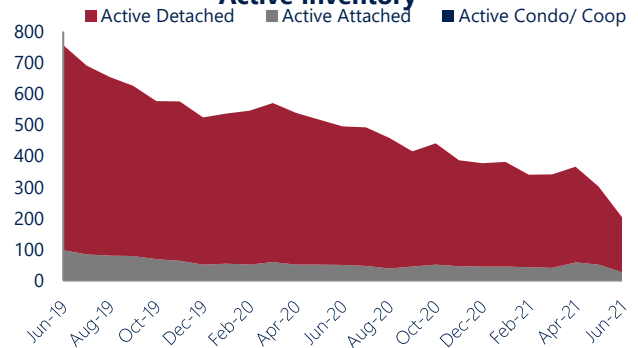
Units Sold

There was an increase in total units sold in June, with 250 sold this month in Suffolk City versus 215 last month, an increase of 16%. This month's total units sold was higher than at this time last year, an increase of 13% versus June 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 292 units or 59%. The total number of active inventory this June was 203 compared to 495 in June 2020. This month's total of 203 is lower than the previous month's total supply of available inventory of 302, a decrease of 33%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Suffolk City Homes was \$285,000. This June, the median sale price was \$352,250, an increase of 24% or \$67,250 compared to last year. The current median sold price is 12% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



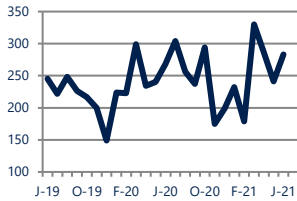
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.





New Listings

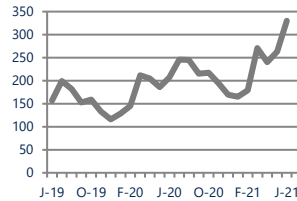
283



Up 6%
Vs. Year Ago

Current Contracts

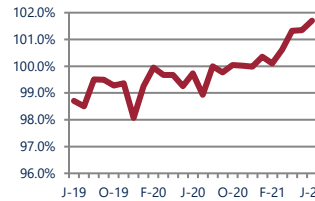
330



Up 59%
Vs. Year Ago

Sold Vs. List Price

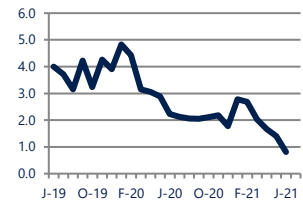
101.7%



Up 2%
Vs. Year Ago

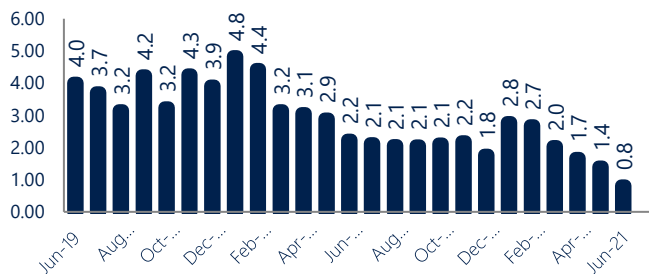
Months of Supply

0.8



Down -64%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

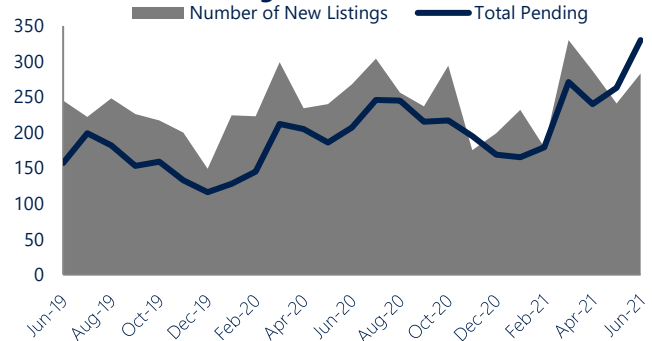
This month there were 283 homes newly listed for sale in Suffolk City compared to 268 in June 2020, an increase of 6%. There were 330 current contracts pending sale this June compared to 207 a year ago. The number of current contracts is 59% higher than last June.

Months of Supply

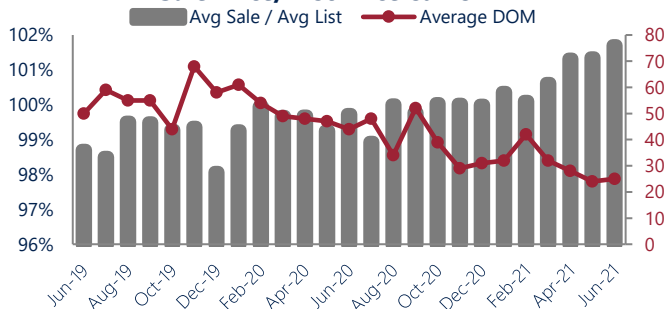
In June, there was 0.8 months of supply available in Suffolk City, compared to 2.2 in June 2020. That is a decrease of 64% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Suffolk City was 101.7% of the average list price, which is 2.0% higher than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 44, a decrease of 43%.



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