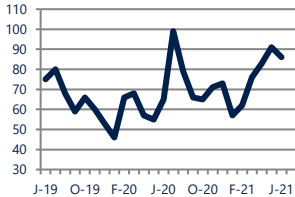




Zip Code(s): 23509 and 23513

Units Sold

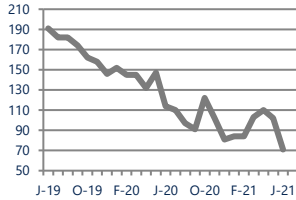
86



Up 32%
Vs. Year Ago

Active Inventory

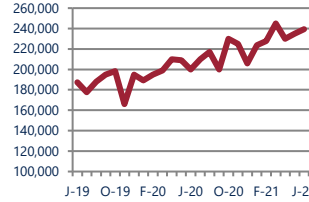
71



Down -38%
Vs. Year Ago

Median Sale Price

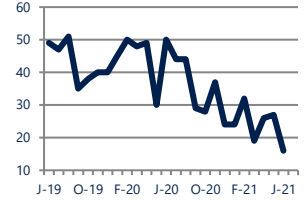
\$239,500



Up 20%
Vs. Year Ago

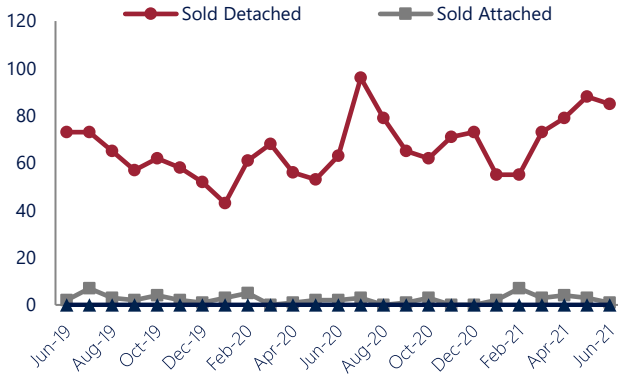
Days On Market

16



Down -68%
Vs. Year Ago

Units Sold*



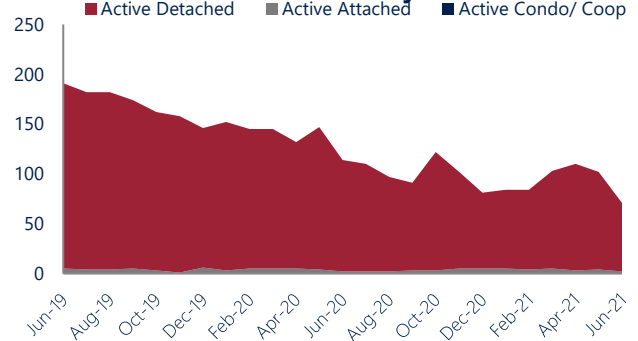
Units Sold

There was a decrease in total units sold in June, with 86 sold this month in Norview, Greenwood, and Lafayette Annex versus 91 last month, a decrease of 5%. This month's total units sold was higher than at this time last year, an increase of 32% versus June 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 43 units or 38%. The total number of active inventory this June was 71 compared to 114 in June 2020. This month's total of 71 is lower than the previous month's total supply of available inventory of 102, a decrease of 30%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Norview, Greenwood, and Lafayette Annex Homes was \$200,000. This June, the median sale price was \$239,500, an increase of 20% or \$39,500 compared to last year. The current median sold price is 2% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Norview, Greenwood, and Lafayette Annex are defined as properties listed in zip code/s 23509 and 23513.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.

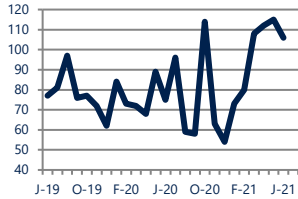




Zip Code(s): 23509 and 23513

New Listings

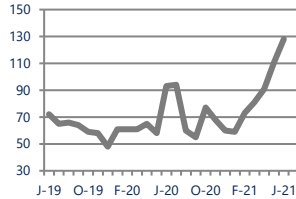
106



Up 41%
Vs. Year Ago

Current Contracts

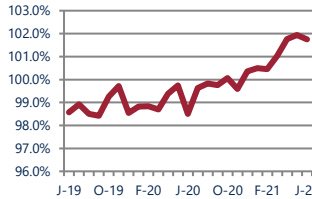
128



Up 38%
Vs. Year Ago

Sold Vs. List Price

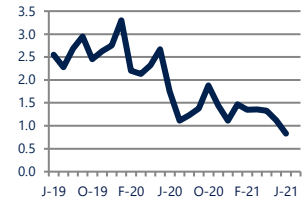
101.8%



Up 3.3%
Vs. Year Ago

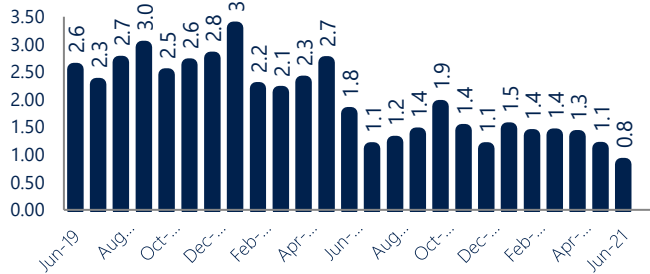
Months of Supply

0.8



Down -53%
Vs. Year Ago

Months of Supply



Months of Supply

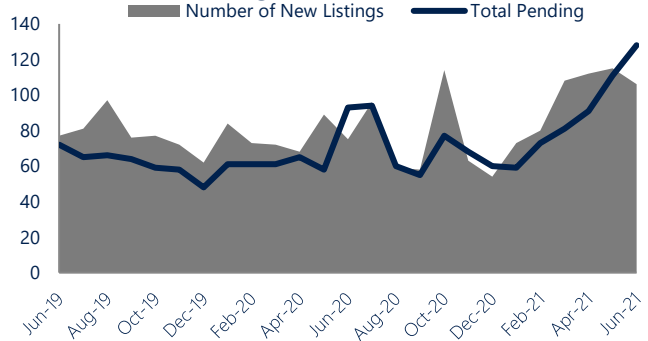
In June, there was 0.8 months of supply available in Norview, Greenwood, and Lafayette Annex, compared to 1.8 in June 2020. That is a decrease of 53% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

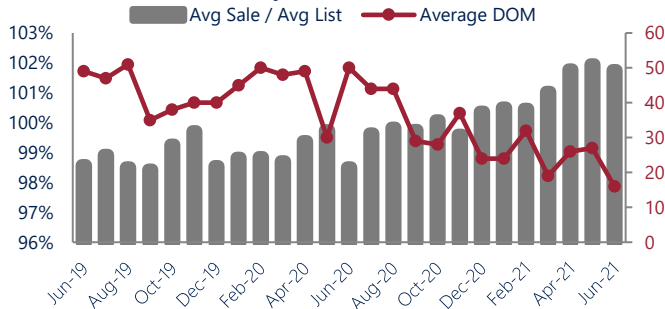
New Listings & Current Contracts

This month there were 106 homes newly listed for sale in Norview, Greenwood, and Lafayette Annex compared to 75 in June 2020, an increase of 41%. There were 128 current contracts pending sale this June compared to 93 a year ago. The number of current contracts is 38% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Norview, Greenwood, and Lafayette Annex was 101.8% of the average list price, which is 3.3% higher than at this time last year.

Days On Market

This month, the average number of days on market was 16, lower than the average last year, which was 50, a decrease of 68%.



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