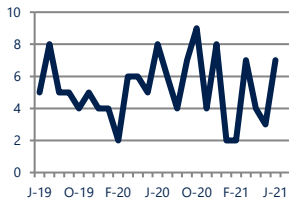




Units Sold

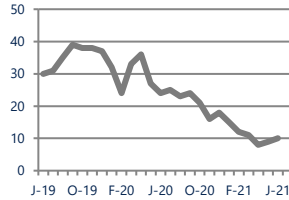
7



Down
Vs. Year Ago

Active Inventory

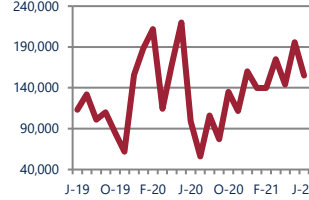
10



Down -58%
Vs. Year Ago

Median Sale Price

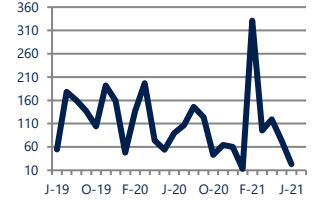
\$155,000



Up
Vs. Year Ago

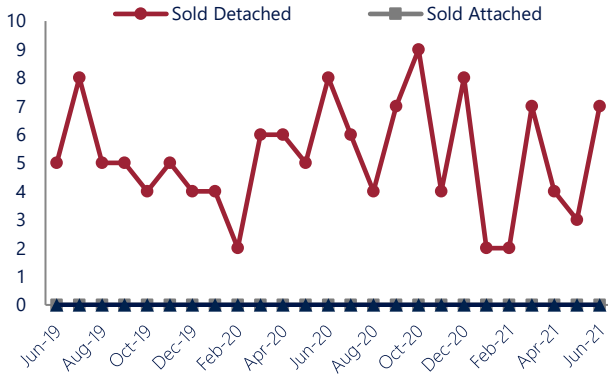
Days On Market

23



Down
Vs. Year Ago

Units Sold*



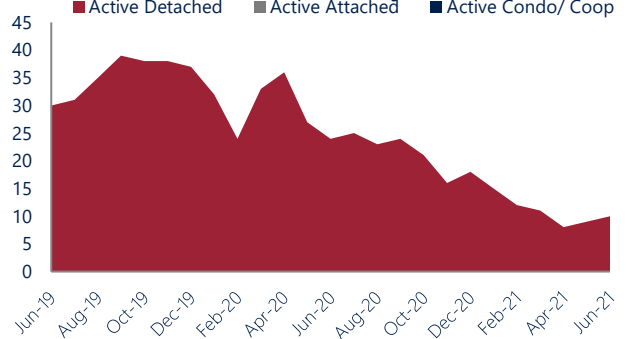
Units Sold

With relatively few transactions, there was an increase in total units sold in June, with 7 sold this month in Lunenburg County. This month's total units sold was lower than at this time last year, a decrease from June 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 14 units or 58%. The total number of active inventory this June was 10 compared to 24 in June 2020. This month's total of 10 is higher than the previous month's total supply of available inventory of 9, an increase of 11%.

Active Inventory*



Median Sale Price



Median Sale Price

Due to the relatively small number of units sold, the median sale price showed significant change this month. Last June, the median sale price for Lunenburg County Homes was \$99,100. This June, the median sale price was \$155,000, an increase of \$55,900 compared to last year. The current median sold price is lower than in May. Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



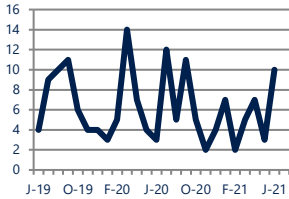
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by SCAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of SCAR or Long & Foster Real Estate, Inc.





New Listings

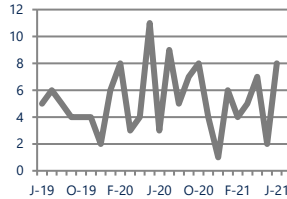
10



Up 233%
Vs. Year Ago

Current Contracts

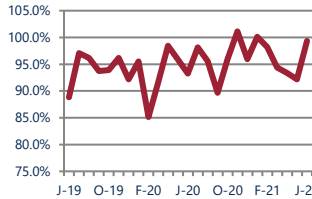
8



Up 167%
Vs. Year Ago

Sold Vs. List Price

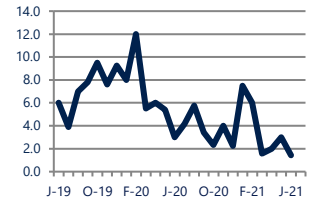
99.3%



Up
Vs. Year Ago

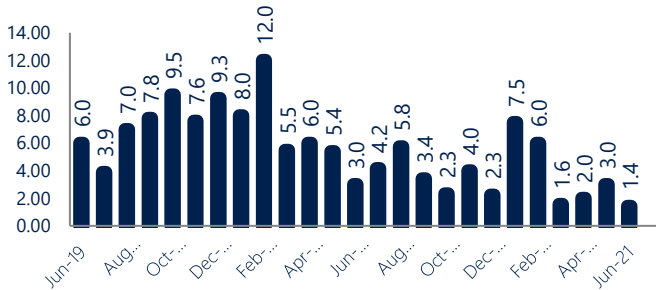
Months of Supply

1.4



Down -52%
Vs. Year Ago

Months Of Supply



Months of Supply

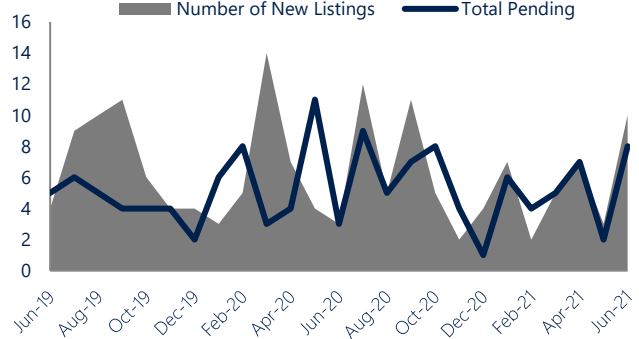
In June, there was 1.4 months of supply available in Lunenburg County, compared to 3.0 in June 2020. That is a decrease of 52% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

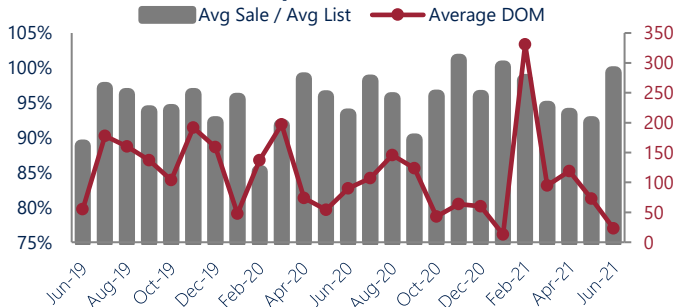
New Listings & Current Contracts

This month there were 10 homes newly listed for sale in Lunenburg County compared to 3 in June 2020, an increase of 233%. There were 8 current contracts pending sale this June compared to 3 a year ago. The number of current contracts is 167% higher than last June.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Lunenburg County was 99.3% of the average list price, which is higher than at this time last year.

Days On Market

This month, the average number of days on market was 23, lower than the average last year, which was 90. This decrease was impacted by the limited number of sales.



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