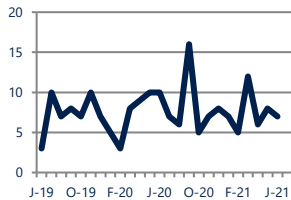




**Units Sold**

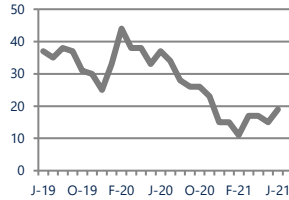
7



**Down -30%**  
Vs. Year Ago

**Active Inventory**

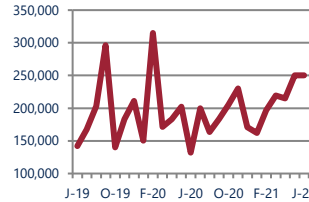
19



**Down -49%**  
Vs. Year Ago

**Median Sale Price**

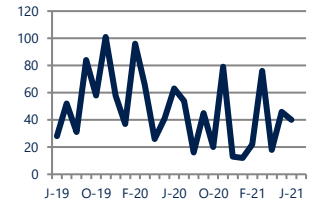
\$250,000



**Up 89%**  
Vs. Year Ago

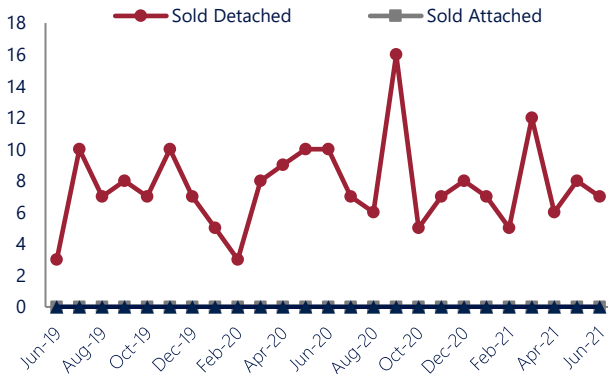
**Days On Market**

40



**Down -37%**  
Vs. Year Ago

**Units Sold\***



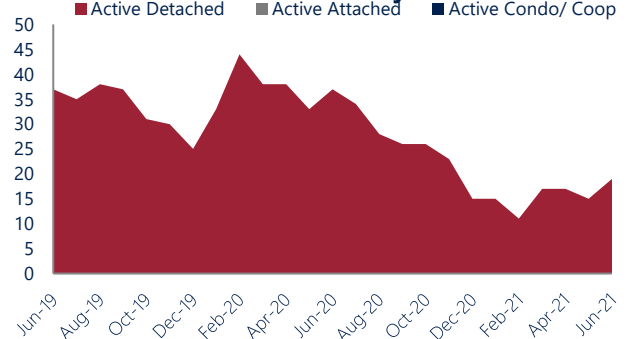
**Units Sold**

There was a decrease in total units sold in June, with 7 sold this month in Cumberland County versus 8 last month, a decrease of 13%. This month's total units sold was lower than at this time last year, a decrease of 30% versus June 2020.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 18 units or 49%. The total number of active inventory this June was 19 compared to 37 in June 2020. This month's total of 19 is higher than the previous month's total supply of available inventory of 15, an increase of 27%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last June, the median sale price for Cumberland County Homes was \$132,000. This June, the median sale price was \$250,000, an increase of 89% or \$118,000 compared to last year. The current median sold price is approximately the same as the median price in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



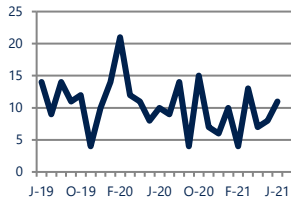
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





### New Listings

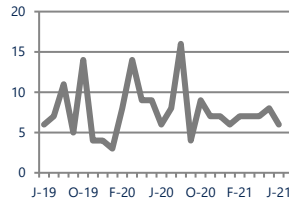
11



**Up 10%**  
Vs. Year Ago

### Current Contracts

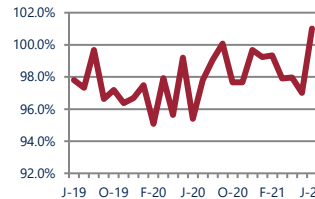
6



**No Change**  
Vs. Year Ago

### Sold Vs. List Price

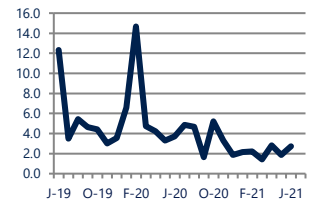
101.0%



**Up**  
Vs. Year Ago

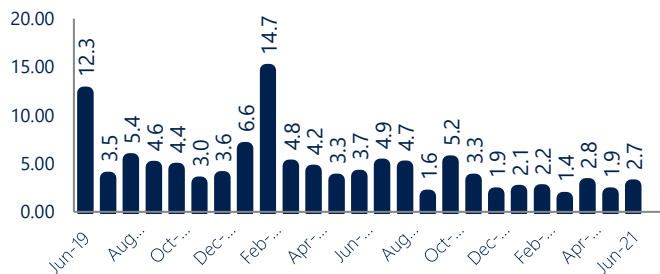
### Months of Supply

2.7



**Down -27%**  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

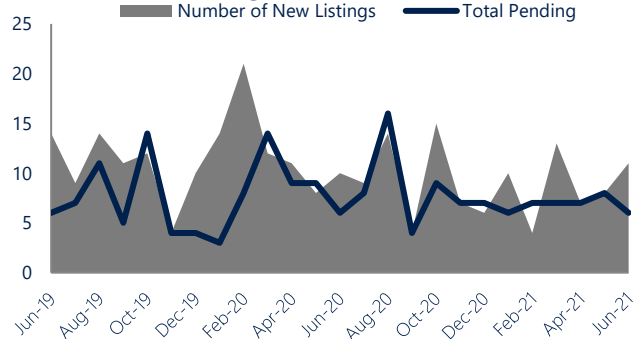
This month there were 11 homes newly listed for sale in Cumberland County compared to 10 in June 2020, an increase of 10%. There were 6 current contracts pending sale this June, consistent with the volume a year ago. The number of current contracts is 25% lower than last month.

### Months of Supply

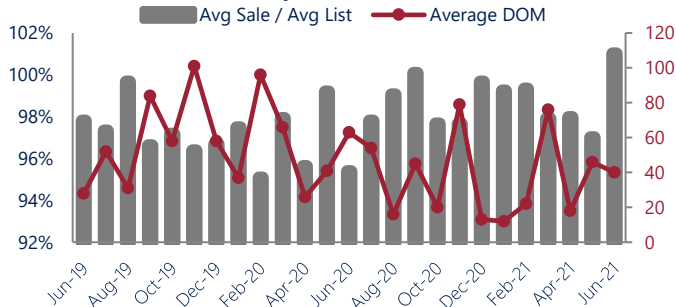
In June, there was 2.7 months of supply available in Cumberland County, compared to 3.7 in June 2020. That is a decrease of 27% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Cumberland County was 101.0% of the average list price, which is higher than at this time last year.

### Days On Market

This month, the average number of days on market was 40, lower than the average last year, which was 63, a decrease of 37%.



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