

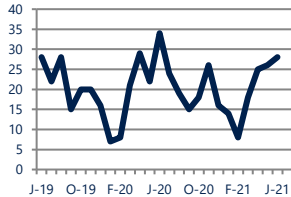


## Focus On: Clifton Housing Market

June 2021

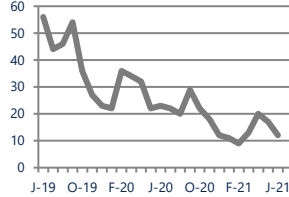
Zip Code(s): 20124

### Units Sold 28



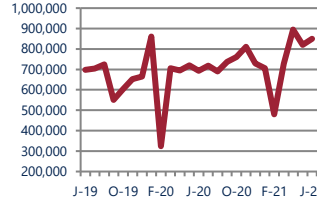
**Down -18%**  
Vs. Year Ago

### Active Inventory 12



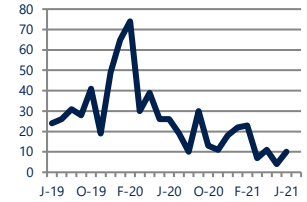
**Down -48%**  
Vs. Year Ago

### Median Sale Price \$850,000

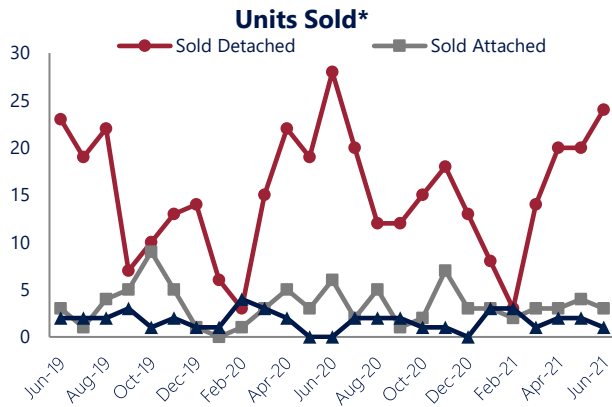


**Up 23%**  
Vs. Year Ago

### Days On Market 10

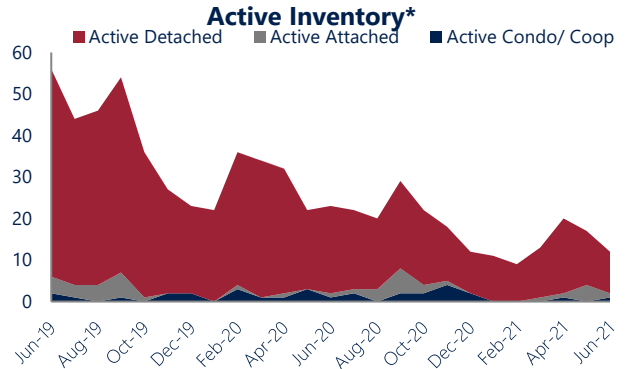


**Down**  
Vs. Year Ago



### Units Sold

There was an increase in total units sold in June, with 28 sold this month in Clifton versus 26 last month, an increase of 8%. This month's total units sold was lower than at this time last year, a decrease of 18% versus June 2020.



### Active Inventory

Versus last year, the total number of homes available this month is lower by 11 units or 48%. The total number of active inventory this June was 12 compared to 23 in June 2020. This month's total of 12 is lower than the previous month's total supply of available inventory of 17, a decrease of 29%.

### Median Sale Price



### Median Sale Price

Last June, the median sale price for Clifton Homes was \$693,500. This June, the median sale price was \$850,000, an increase of 23% or \$156,500 compared to last year. The current median sold price is 4% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Clifton are defined as properties listed in zip code/s 20124.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





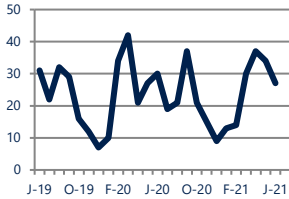
## Focus On: Clifton Housing Market

June 2021

Zip Code(s): 20124

### New Listings

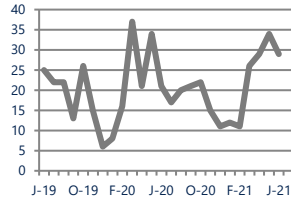
27



Down -10%  
Vs. Year Ago

### Current Contracts

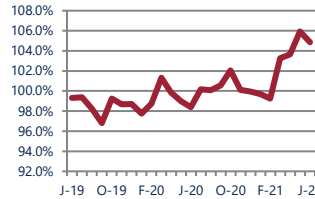
29



Up 38%  
Vs. Year Ago

### Sold Vs. List Price

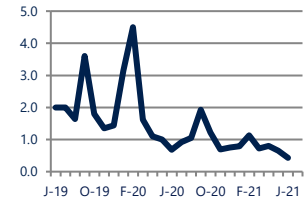
104.9%



Up  
Vs. Year Ago

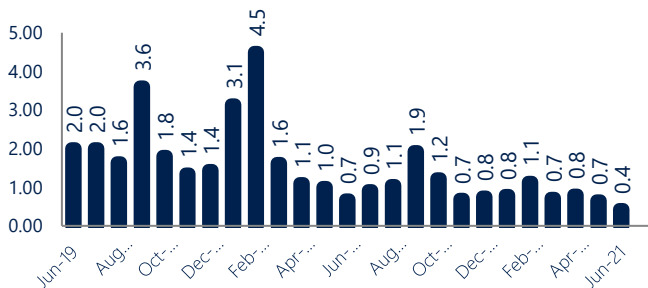
### Months of Supply

0.4



Down -37%  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

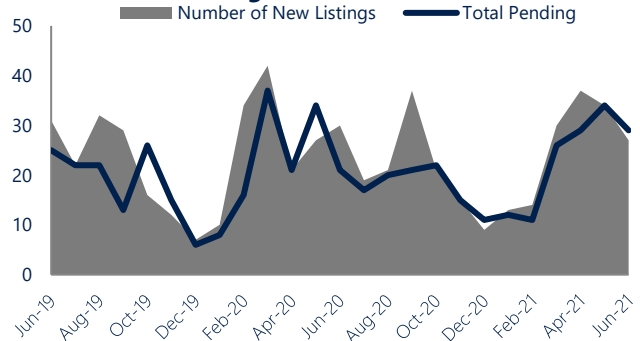
This month there were 27 homes newly listed for sale in Clifton compared to 30 in June 2020, a decrease of 10%. There were 29 current contracts pending sale this June compared to 21 a year ago. The number of current contracts is 38% higher than last June.

### Months of Supply

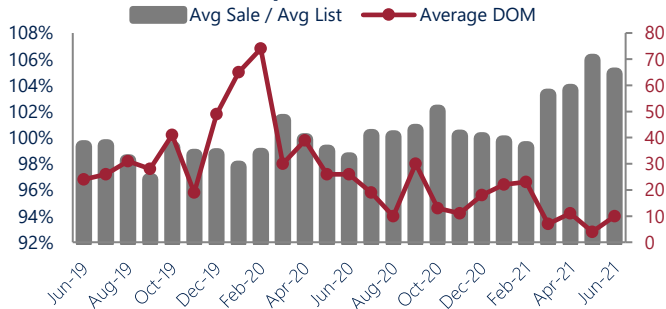
In June, there was 0.4 months of supply available in Clifton, compared to 0.7 in June 2020. That is a decrease of 37% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Clifton was 104.9% of the average list price, which is higher than at this time last year.

### Days On Market

This month, the average number of days on market was 10, lower than the average last year, which was 26. This decrease was impacted by the limited number of sales.

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