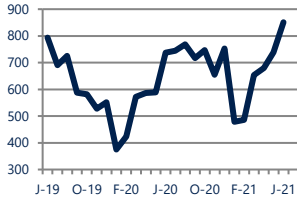




Units Sold

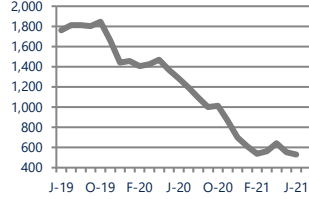
851



Up 15%
Vs. Year Ago

Active Inventory

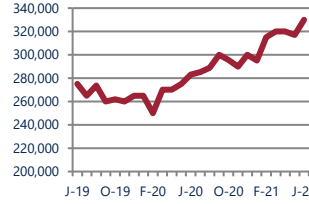
530



Down -59%
Vs. Year Ago

Median Sale Price

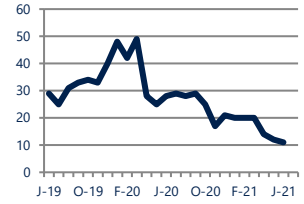
\$330,000



Up 17%
Vs. Year Ago

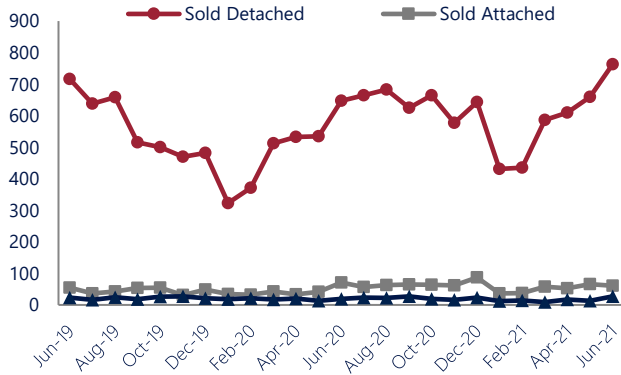
Days On Market

11



Down -61%
Vs. Year Ago

Units Sold*



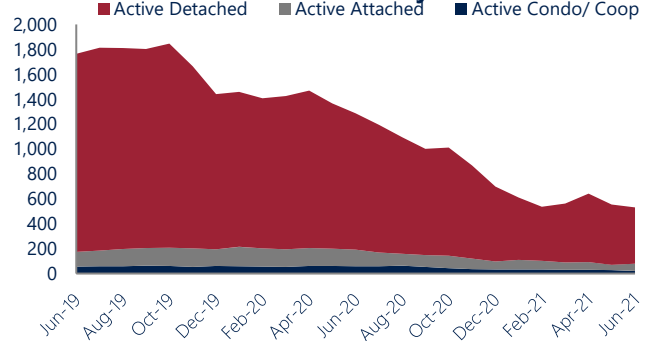
Units Sold

There was an increase in total units sold in June, with 851 sold this month in Chesterfield County and Colonial Heights City versus 738 last month, an increase of 15%. This month's total units sold was higher than at this time last year, an increase of 15% versus June 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 756 units or 59%. The total number of active inventory this June was 530 compared to 1,286 in June 2020. This month's total of 530 is lower than the previous month's total supply of available inventory of 553, a decrease of 4%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Chesterfield County and Colonial Heights City Homes was \$283,000. This June, the median sale price was \$330,000, an increase of 17% or \$47,000 compared to last year. The current median sold price is 4% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



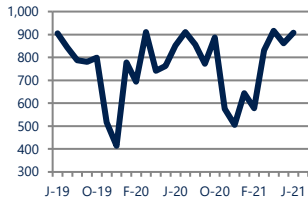
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by CVRMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of CVRMLS or Long & Foster Real Estate, Inc.





New Listings

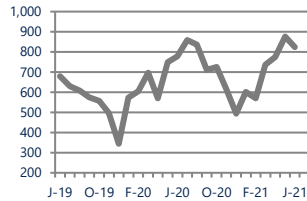
908



Up 7%
Vs. Year Ago

Current Contracts

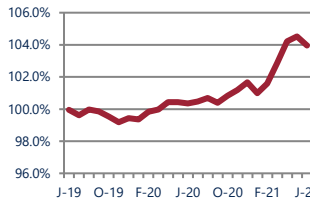
824



Up 6%
Vs. Year Ago

Sold Vs. List Price

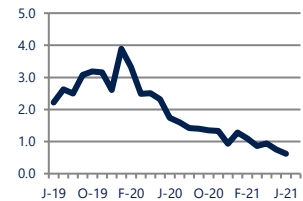
104.0%



Up 3.6%
Vs. Year Ago

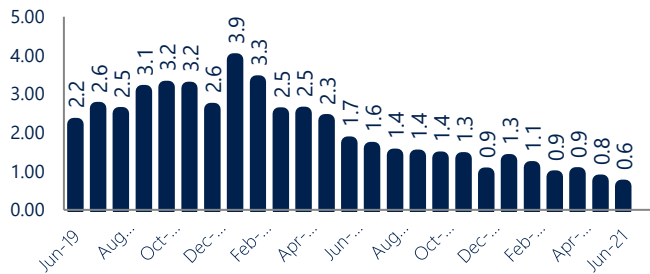
Months of Supply

0.6



Down -64%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

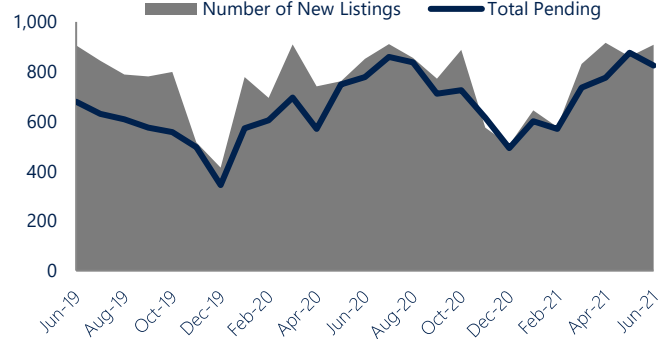
This month there were 908 homes newly listed for sale in Chesterfield County and Colonial Heights City compared to 852 in June 2020, an increase of 7%. There were 824 current contracts pending sale this June compared to 778 a year ago. The number of current contracts is 6% higher than last June.

Months of Supply

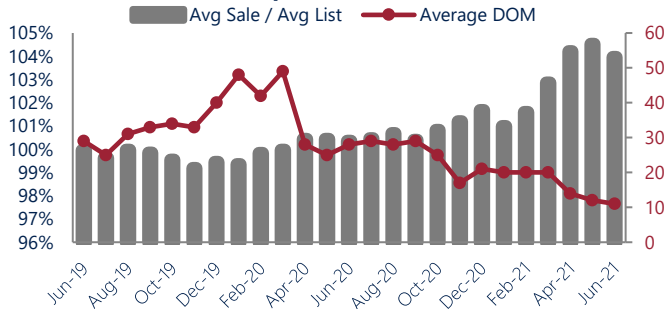
In June, there was 0.6 months of supply available in Chesterfield County and Colonial Heights City, compared to 1.7 in June 2020. That is a decrease of 64% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Chesterfield County and Colonial Heights City was 104.0% of the average list price, which is 3.6% higher than at this time last year.

Days On Market

This month, the average number of days on market was 11, lower than the average last year, which was 28, a decrease of 61%.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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