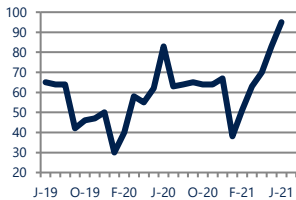




Focus On: **Campbell County Housing Market**

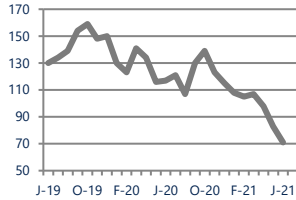
June 2021

Units Sold
95



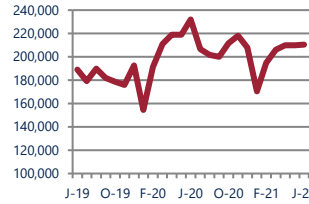
Up 14%
Vs. Year Ago

Active Inventory
71



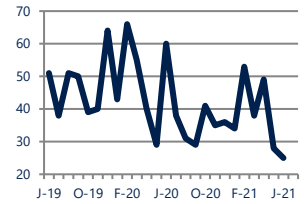
Down -39%
Vs. Year Ago

Median Sale Price
\$210,400



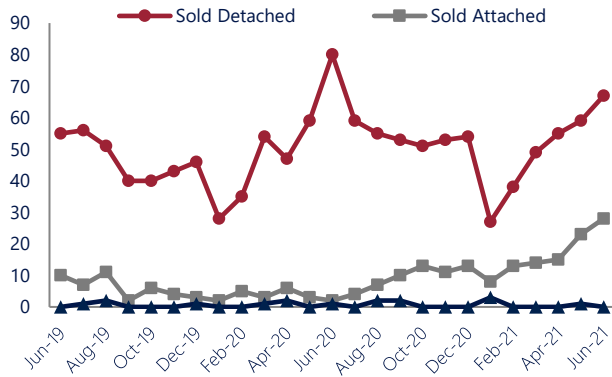
Down -9%
Vs. Year Ago

Days On Market
25



Down -58%
Vs. Year Ago

Units Sold*



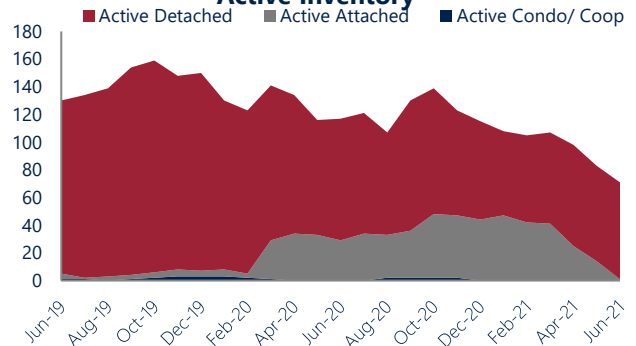
Units Sold

There was an increase in total units sold in June, with 95 sold this month in Campbell County versus 83 last month, an increase of 14%. This month's total units sold was higher than at this time last year, an increase of 14% versus June 2020.

Active Inventory

Versus last year, the total number of homes available this month is lower by 46 units or 39%. The total number of active inventory this June was 71 compared to 117 in June 2020. This month's total of 71 is lower than the previous month's total supply of available inventory of 83, a decrease of 14%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Campbell County Homes was \$232,000. This June, the median sale price was \$210,400, a decrease of 9% or \$21,600 compared to last year. The current median sold price is approximately the same as the median price in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by LAR and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of LAR or Long & Foster Real Estate, Inc.



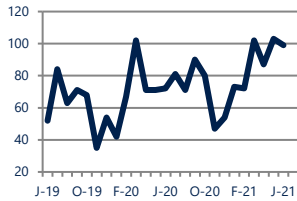


Focus On: Campbell County Housing Market

June 2021

New Listings

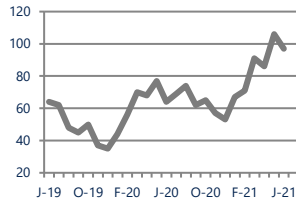
99



Up 38%
Vs. Year Ago

Current Contracts

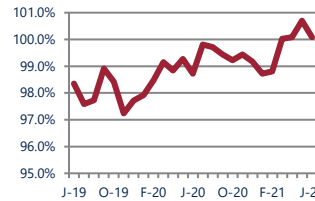
97



Up 52%
Vs. Year Ago

Sold Vs. List Price

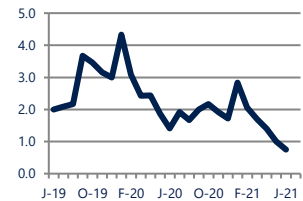
100.1%



Up 1.4%
Vs. Year Ago

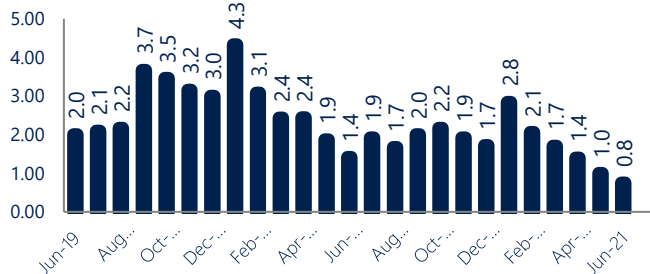
Months of Supply

0.8



Down -47%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

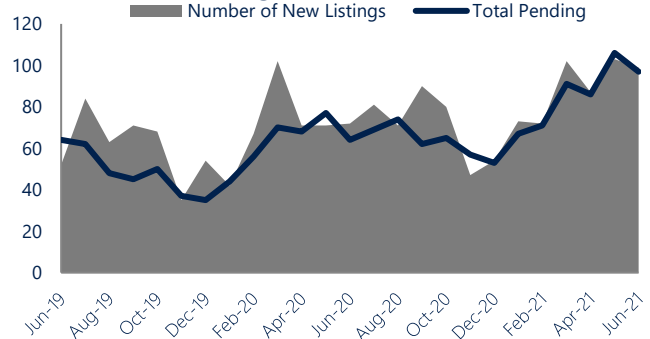
This month there were 99 homes newly listed for sale in Campbell County compared to 72 in June 2020, an increase of 38%. There were 97 current contracts pending sale this June compared to 64 a year ago. The number of current contracts is 52% higher than last June.

Months of Supply

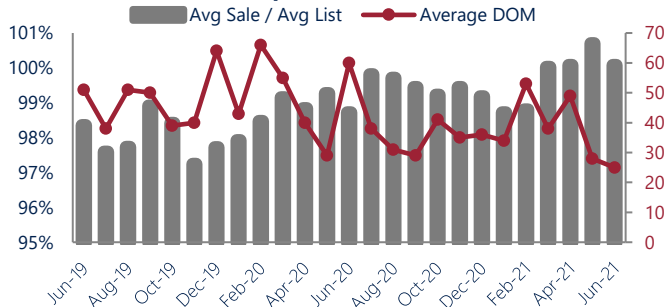
In June, there was 0.7 months of supply available in Campbell County, compared to 1.4 in June 2020. That is a decrease of 47% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Campbell County was 100.1% of the average list price, which is 1.4% higher than at this time last year.

Days On Market

This month, the average number of days on market was 25, lower than the average last year, which was 60, a decrease of 58%.



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