

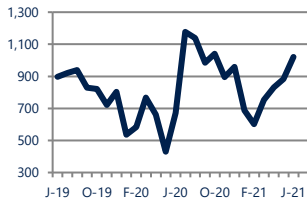


**Focus On: Southern Pennsylvania Housing Market**

June 2021

**Units Sold**

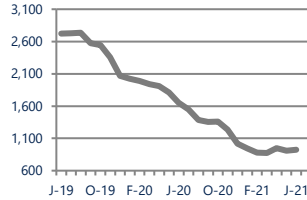
**1,021**



**Up**  
 Vs. Year Ago

**Active Inventory**

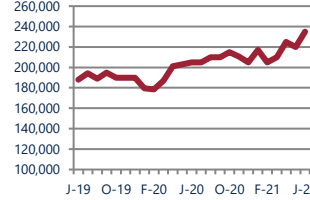
**925**



**Down -44%**  
 Vs. Year Ago

**Median Sale Price**

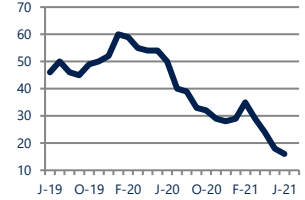
**\$235,000**



**Up 15%**  
 Vs. Year Ago

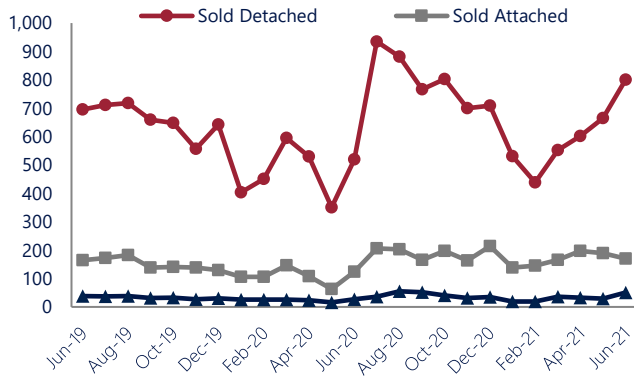
**Days On Market**

**16**



**Down -68%**  
 Vs. Year Ago

**Units Sold\***



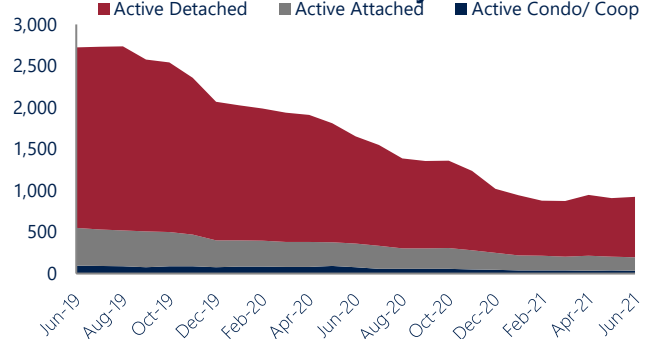
**Units Sold**

There was an increase in total units sold in June, with 1,021 sold this month in Southern Pennsylvania. This month's total units sold was higher than at this time last year.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 727 units or 44%. The total number of active inventory this June was 925 compared to 1,652 in June 2020. This month's total of 925 is higher than the previous month's total supply of available inventory of 910, an increase of 2%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last June, the median sale price for Southern Pennsylvania Homes was \$205,000. This June, the median sale price was \$235,000, an increase of 15% or \$30,000 compared to last year. The current median sold price is 7% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

\*Defined as the counties of Adams, Franklin, Fulton, and York

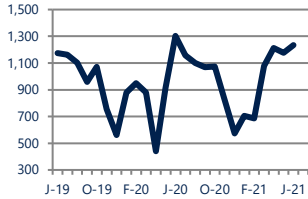
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





### New Listings

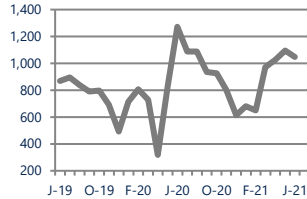
1,234



**Down -5%**  
Vs. Year Ago

### Current Contracts

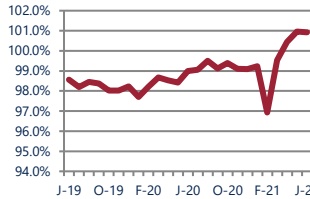
1,048



**Down -18%**  
Vs. Year Ago

### Sold Vs. List Price

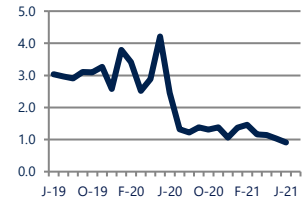
100.9%



**Up 1.9%**  
Vs. Year Ago

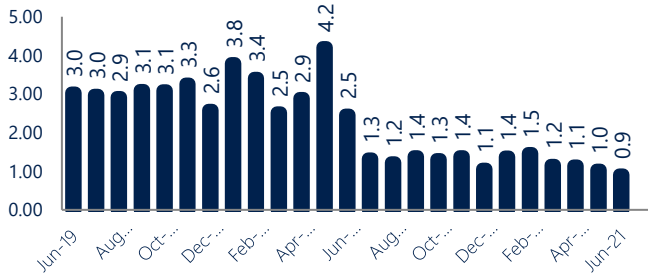
### Months of Supply

0.9



**Down -63%**  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

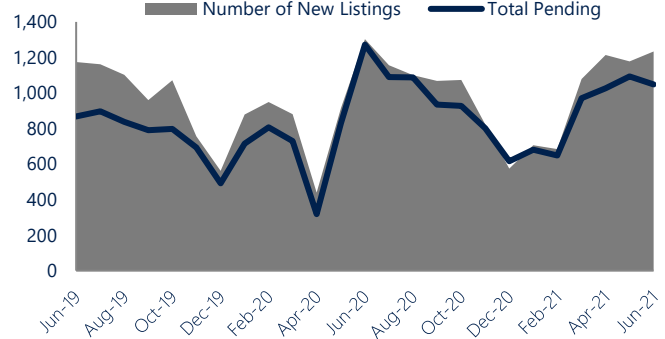
This month there were 1,234 homes newly listed for sale in Southern Pennsylvania compared to 1,303 in June 2020, a decrease of 5%. There were 1,048 current contracts pending sale this June compared to 1,272 a year ago. The number of current contracts is 18% lower than last June.

### Months of Supply

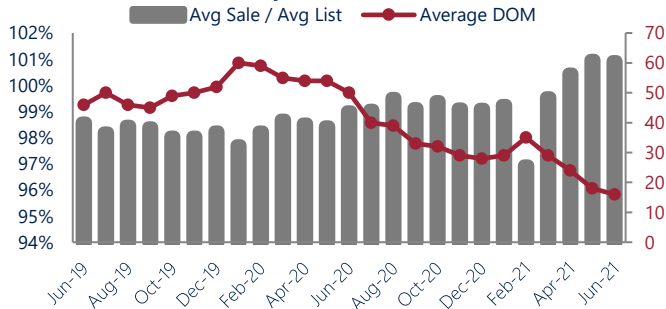
In June, there was 0.9 months of supply available in Southern Pennsylvania, compared to 2.5 in June 2020. That is a decrease of 63% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Southern Pennsylvania was 100.9% of the average list price, which is 1.9% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 16, lower than the average last year, which was 50, a decrease of 68%.



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