

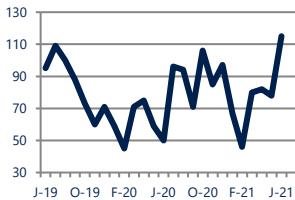


## Focus On: Pottstown Housing Market

June 2021

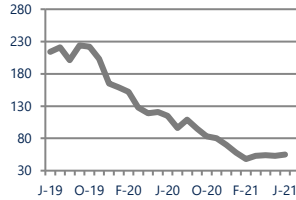
Zip Code(s): 19464

**Units Sold**  
115



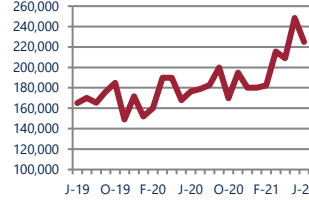
**Up**  
Vs. Year Ago

**Active Inventory**  
55



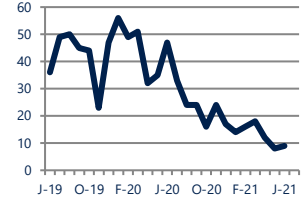
**Down -52%**  
Vs. Year Ago

**Median Sale Price**  
\$225,000



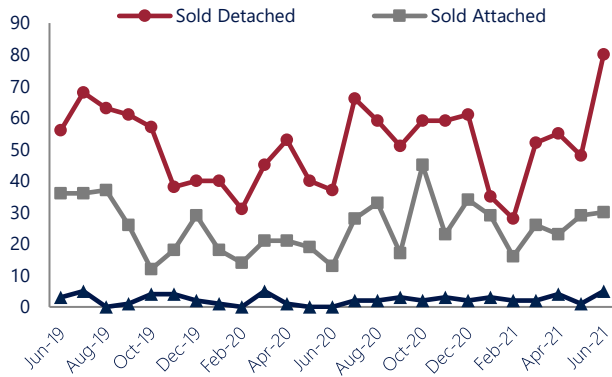
**Up 27%**  
Vs. Year Ago

**Days On Market**  
9



**Down -81%**  
Vs. Year Ago

### Units Sold\*



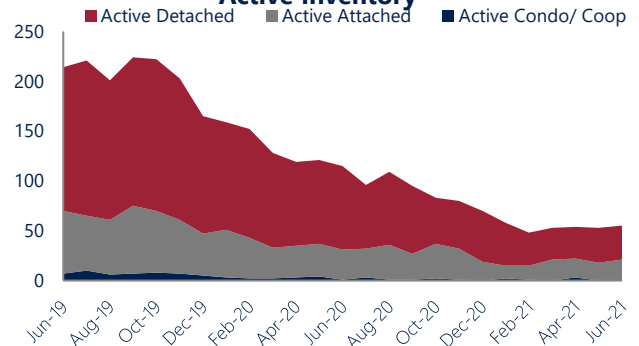
### Units Sold

There was an increase in total units sold in June, with 115 sold this month in Pottstown. This month's total units sold was higher than at this time last year.

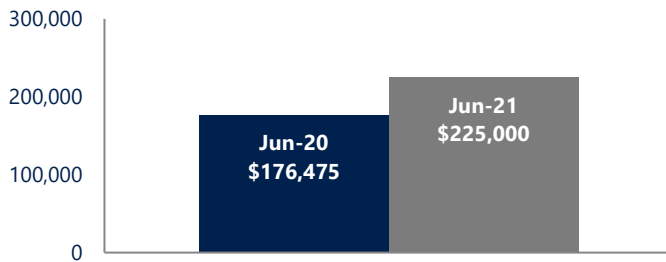
### Active Inventory

Versus last year, the total number of homes available this month is lower by 60 units or 52%. The total number of active inventory this June was 55 compared to 115 in June 2020. This month's total of 55 is higher than the previous month's total supply of available inventory of 53, an increase of 4%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Pottstown Homes was \$176,475. This June, the median sale price was \$225,000, an increase of \$48,525 compared to last year. The current median sold price is lower than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Pottstown are defined as properties listed in zip code/s 19464.

\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





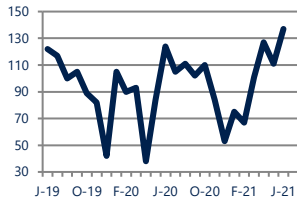
## Focus On: Pottstown Housing Market

June 2021

Zip Code(s): 19464

### New Listings

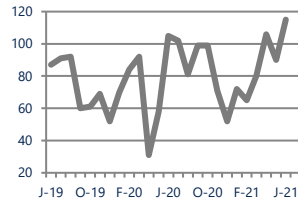
137



Up 10%  
Vs. Year Ago

### Current Contracts

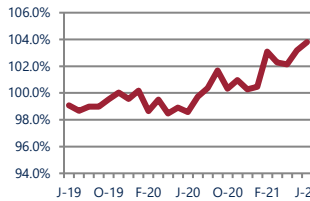
115



Up 10%  
Vs. Year Ago

### Sold Vs. List Price

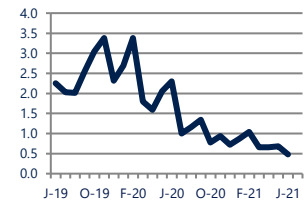
103.8%



Up  
Vs. Year Ago

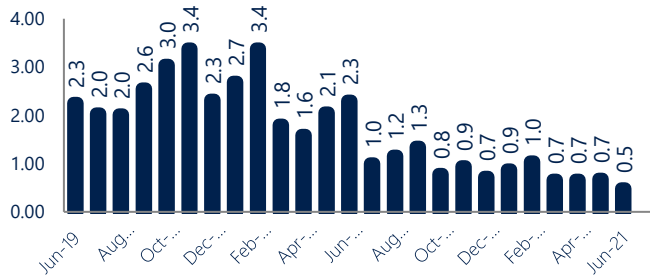
### Months of Supply

0.5



Down -79%  
Vs. Year Ago

### Months of Supply



### Months of Supply

In June, there was 0.5 months of supply available in Pottstown, compared to 2.3 in June 2020. That is a decrease of 79% versus a year ago.

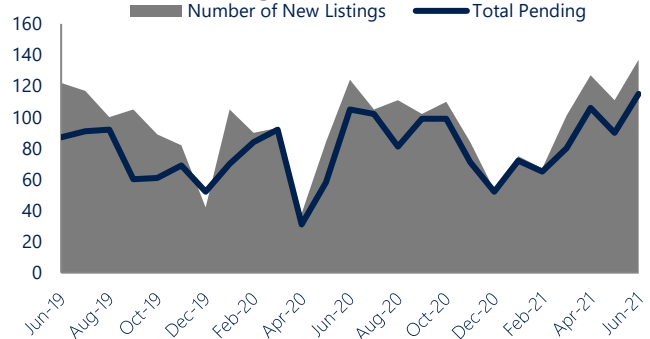
Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts

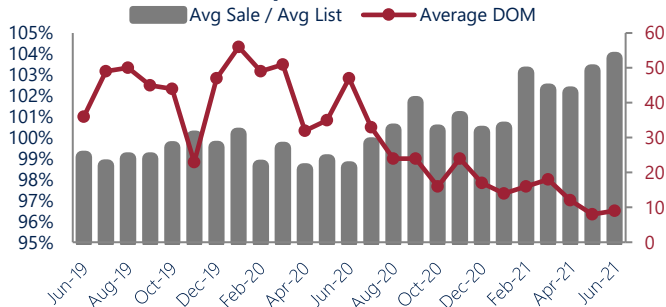
This month there were 137 homes newly listed for sale in Pottstown compared to 124 in June 2020, an increase of 10%.

There were 115 current contracts pending sale this June compared to 105 a year ago. The number of current contracts is 10% higher than last June.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Pottstown was 103.8% of the average list price, which is higher than at this time last year.

### Days On Market

This month, the average number of days on market was 9, lower than the average last year, which was 47, a decrease of 81%.

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