

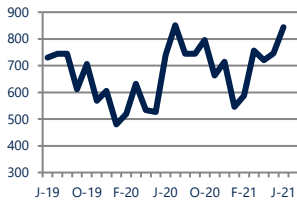


Focus On: Guilford County Housing Market

June 2021

Units Sold

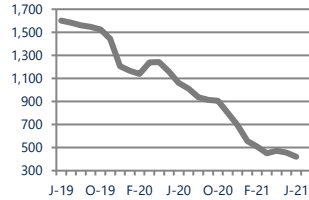
844



Up 14%
 Vs. Year Ago

Active Inventory

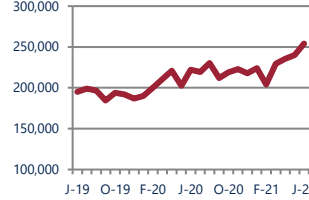
421



Down -60%
 Vs. Year Ago

Median Sale Price

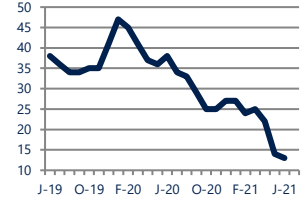
\$254,147



Up 14%
 Vs. Year Ago

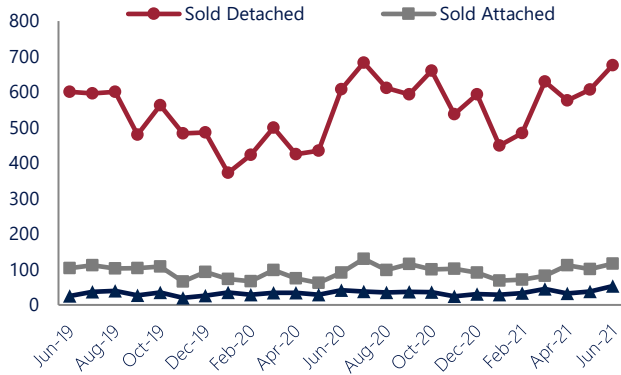
Days On Market

13



Down -66%
 Vs. Year Ago

Units Sold*



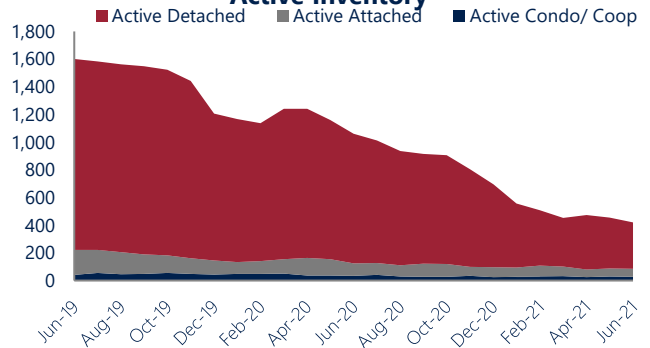
Units Sold

There was an increase in total units sold in June, with 844 sold this month in Guilford County versus 746 last month, an increase of 13%. This month's total units sold was higher than at this time last year, an increase of 14% versus June 2020.

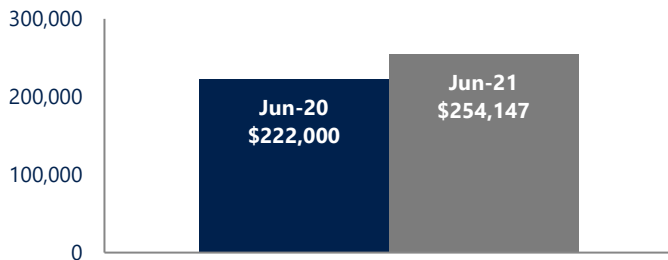
Active Inventory

Versus last year, the total number of homes available this month is lower by 640 units or 60%. The total number of active inventory this June was 421 compared to 1,061 in June 2020. This month's total of 421 is lower than the previous month's total supply of available inventory of 456, a decrease of 8%.

Active Inventory*



Median Sale Price



Median Sale Price

Last June, the median sale price for Guilford County Homes was \$222,000. This June, the median sale price was \$254,147, an increase of 14% or \$32,147 compared to last year. The current median sold price is 6% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by TRIAD and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of TRIAD or Long & Foster Real Estate, Inc.



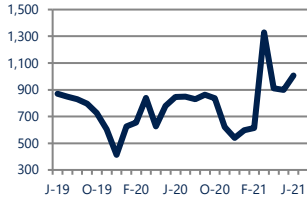


Focus On: Guilford County Housing Market

June 2021

New Listings

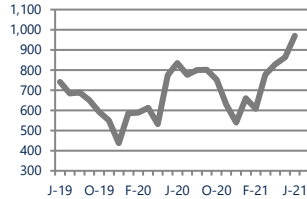
1,007



Up 19%
Vs. Year Ago

Current Contracts

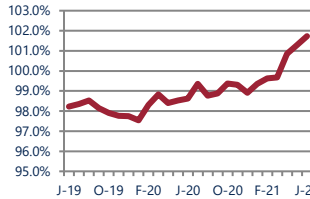
970



Up 16%
Vs. Year Ago

Sold Vs. List Price

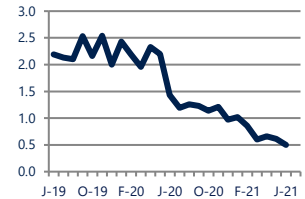
101.7%



Up 3.2%
Vs. Year Ago

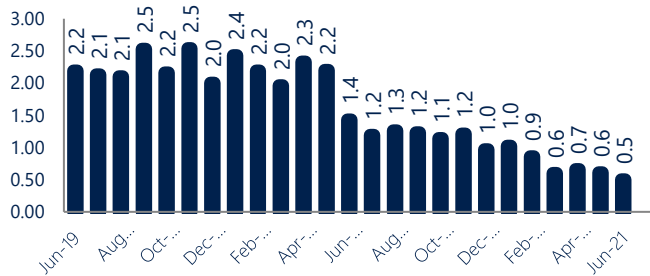
Months of Supply

0.5



Down -65%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

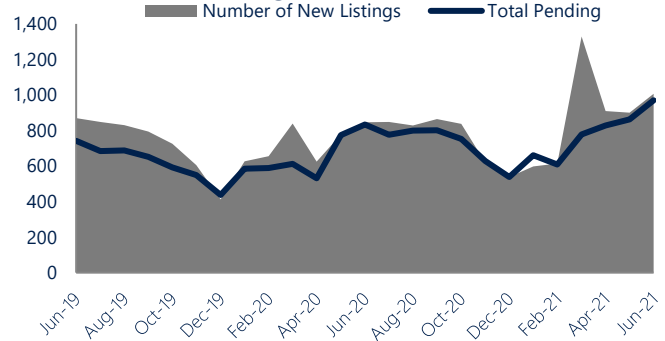
This month there were 1,007 homes newly listed for sale in Guilford County compared to 846 in June 2020, an increase of 19%. There were 970 current contracts pending sale this June compared to 834 a year ago. The number of current contracts is 16% higher than last June.

Months of Supply

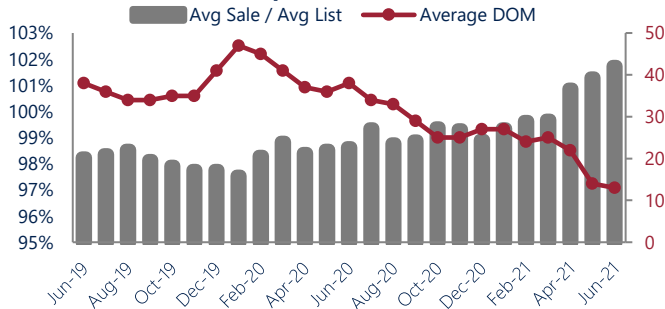
In June, there was 0.5 months of supply available in Guilford County, compared to 1.4 in June 2020. That is a decrease of 65% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In June, the average sale price in Guilford County was 101.7% of the average list price, which is 3.1% higher than at this time last year.

Days On Market

This month, the average number of days on market was 13, lower than the average last year, which was 38, a decrease of 66%.



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