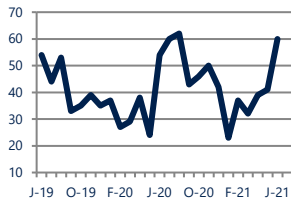




Zip Code(s): 21131, 21120, 21152, 21053, 21161, 21111, 21155, 21023 and 21020

### Units Sold

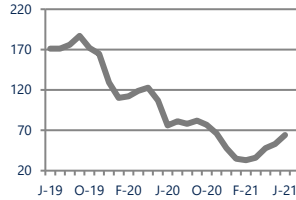
60



**Up 11%**  
Vs. Year Ago

### Active Inventory

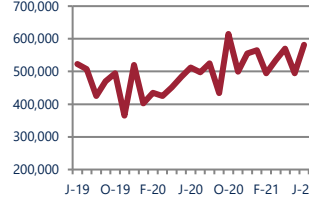
64



**Down -16%**  
Vs. Year Ago

### Median Sale Price

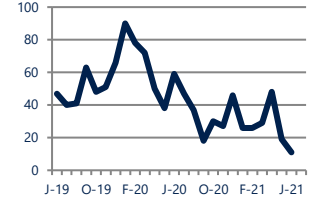
\$582,000



**Up 14%**  
Vs. Year Ago

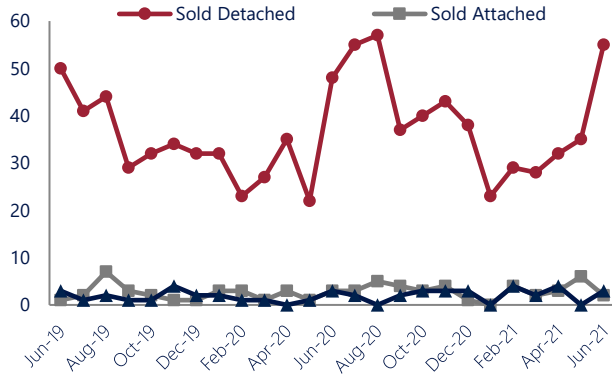
### Days On Market

11



**Down -81%**  
Vs. Year Ago

### Units Sold\*



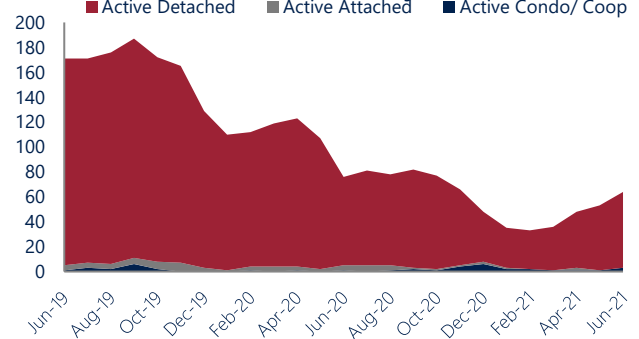
### Units Sold

There was an increase in total units sold in June, with 60 sold this month in Phoenix, Sparks, and Northern Baltimore County. This month's total units sold was higher than at this time last year.

### Active Inventory

Versus last year, the total number of homes available this month is lower by 12 units or 16%. The total number of active inventory this June was 64 compared to 76 in June 2020. This month's total of 64 is higher than the previous month's total supply of available inventory of 53, an increase of 21%.

### Active Inventory\*



### Median Sale Price



### Median Sale Price

Last June, the median sale price for Phoenix, Sparks, and Northern Baltimore County Homes was \$512,500. This June, the median sale price was \$582,000, an increase of 14% or \$69,500 compared to last year. The current median sold price is 18% higher than in May.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

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\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

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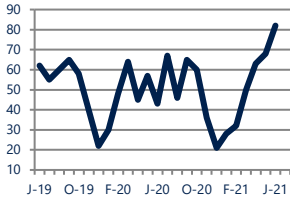




Zip Code(s): 21131, 21120, 21152, 21053, 21161, 21111, 21155, 21023 and 21020

### New Listings

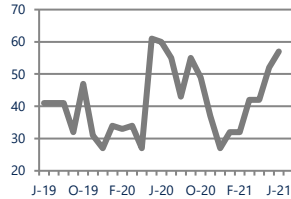
82



**Up 91%**  
Vs. Year Ago

### Current Contracts

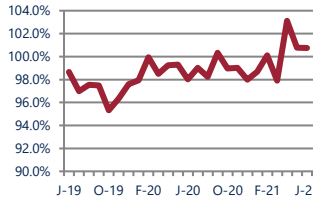
57



**Down -5%**  
Vs. Year Ago

### Sold Vs. List Price

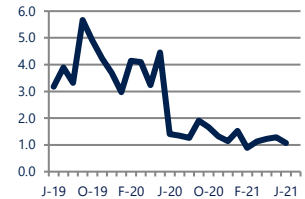
100.7%



**Up 2.8%**  
Vs. Year Ago

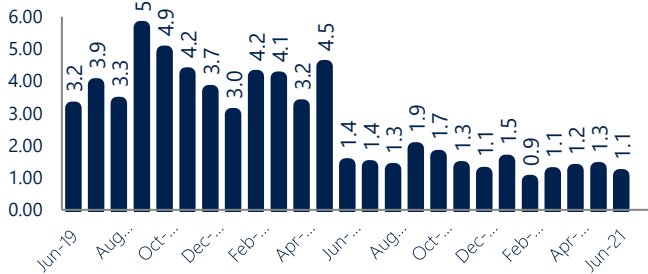
### Months of Supply

1.1



**Down -24%**  
Vs. Year Ago

### Months of Supply



### New Listings & Current Contracts

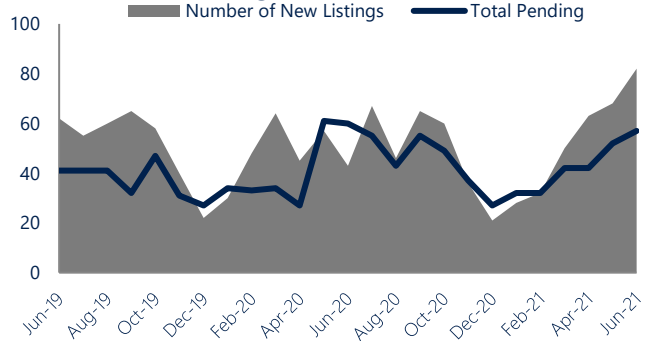
This month there were 82 homes newly listed for sale in Phoenix, Sparks, and Northern Baltimore County compared to 43 in June 2020, an increase of 91%. There were 57 current contracts pending sale this June compared to 60 a year ago. The number of current contracts is 5% lower than last June.

### Months of Supply

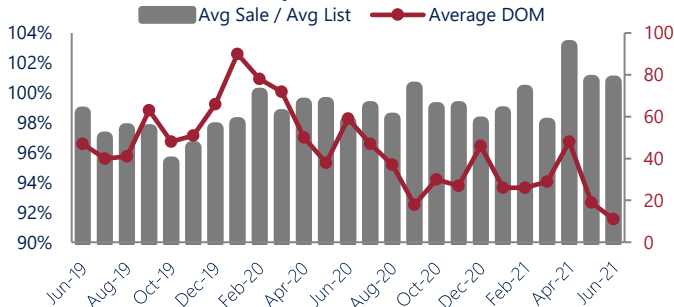
In June, there was 1.1 months of supply available in Phoenix, Sparks, and Northern Baltimore County, compared to 1.4 in June 2020. That is a decrease of 24% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In June, the average sale price in Phoenix, Sparks, and Northern Baltimore County was 100.7% of the average list price, which is 2.7% higher than at this time last year.

### Days On Market

This month, the average number of days on market was 11, lower than the average last year, which was 59, a decrease of 81%.



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