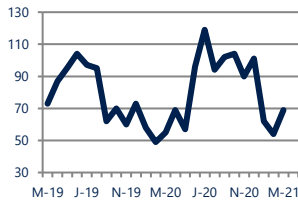




Zip Code(s): 21093, 21030 and 21022

Units Sold

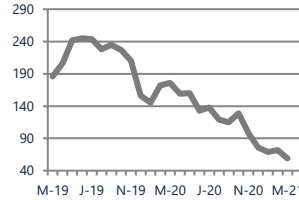
69



Up 25%
Vs. Year Ago

Active Inventory

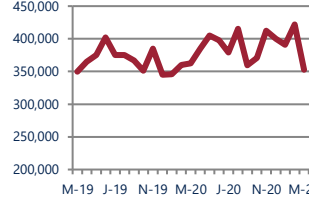
59



Down -66%
Vs. Year Ago

Median Sale Price

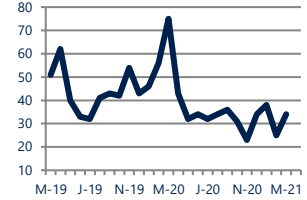
\$352,500



Down -3%
Vs. Year Ago

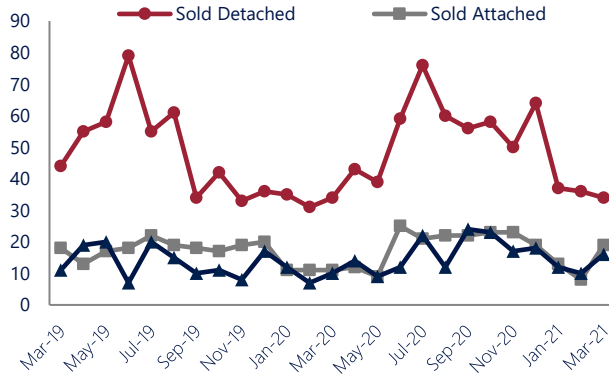
Days On Market

34



Down -55%
Vs. Year Ago

Units Sold*



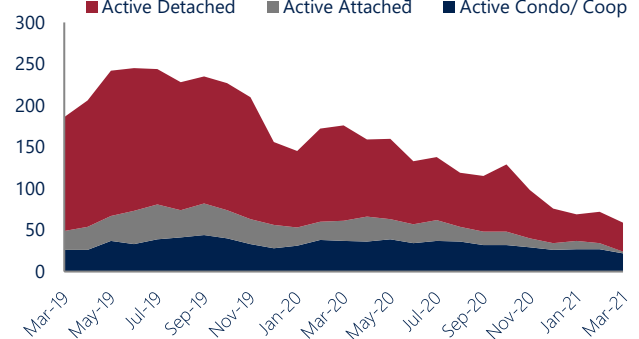
Units Sold

There was an increase in total units sold in March, with 69 sold this month in Lutherville, Timonium, and Cockeysville versus 54 last month, an increase of 28%. This month's total units sold was higher than at this time last year, an increase of 25% versus March 2020.

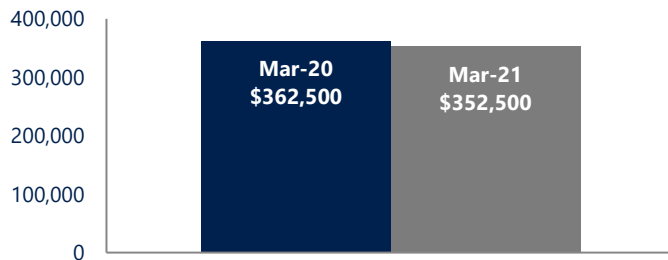
Active Inventory

Versus last year, the total number of homes available this month is lower by 117 units or 66%. The total number of active inventory this March was 59 compared to 176 in March 2020. This month's total of 59 is lower than the previous month's total supply of available inventory of 72, a decrease of 18%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Lutherville, Timonium, and Cockeysville Homes was \$362,500. This March, the median sale price was \$352,500, a decrease of 3% or \$10,000 compared to last year. The current median sold price is 16% lower than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lutherville, Timonium, and Cockeysville are defined as properties listed in zip code/s 21093, 21030 and 21022.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.
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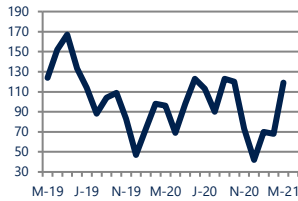




Zip Code(s): 21093, 21030 and 21022

New Listings

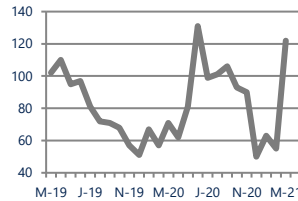
119



Up 24%
Vs. Year Ago

Current Contracts

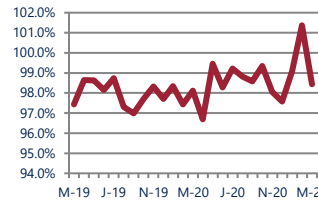
122



Up 72%
Vs. Year Ago

Sold Vs. List Price

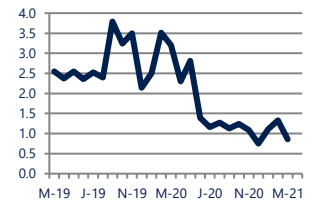
98.4%



No Change
Vs. Year Ago

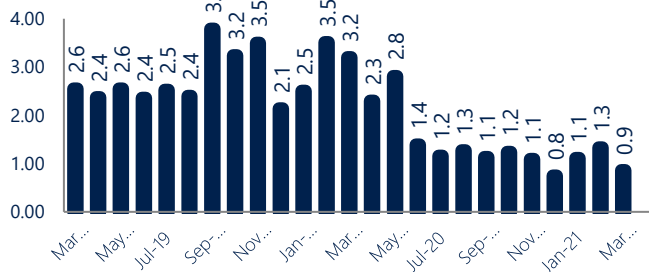
Months of Supply

0.9



Down -73%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

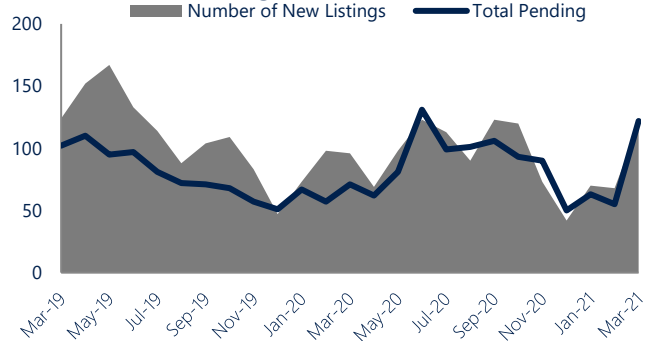
This month there were 119 homes newly listed for sale in Lutherville, Timonium, and Cockeysville compared to 96 in March 2020, an increase of 24%. There were 122 current contracts pending sale this March compared to 71 a year ago. The number of current contracts is 72% higher than last March.

Months of Supply

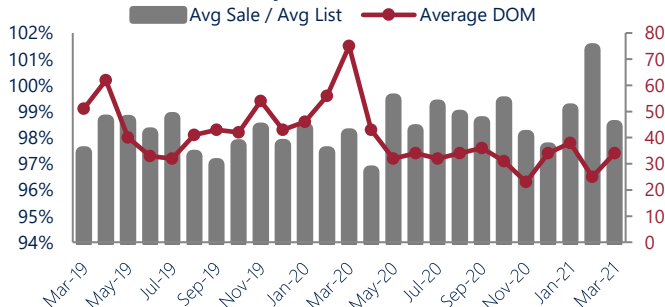
In March, there was 0.9 months of supply available in Lutherville, Timonium, and Cockeysville, compared to 3.2 in March 2020. That is a decrease of 73% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Lutherville, Timonium, and Cockeysville was 98.4% of the average list price, which is similar compared to a year ago.

Days On Market

This month, the average number of days on market was 34, lower than the average last year, which was 75, a decrease of 55%.

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