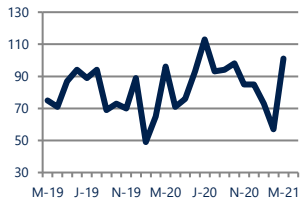




Zip Code(s): 23452

Units Sold

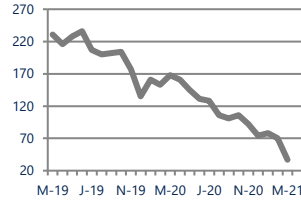
101



Up 5%
Vs. Year Ago

Active Inventory

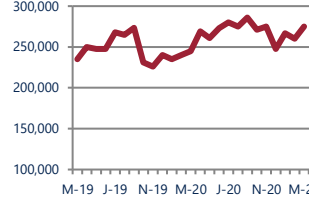
37



Down -78%
Vs. Year Ago

Median Sale Price

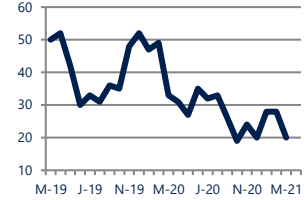
\$275,000



Up 12%
Vs. Year Ago

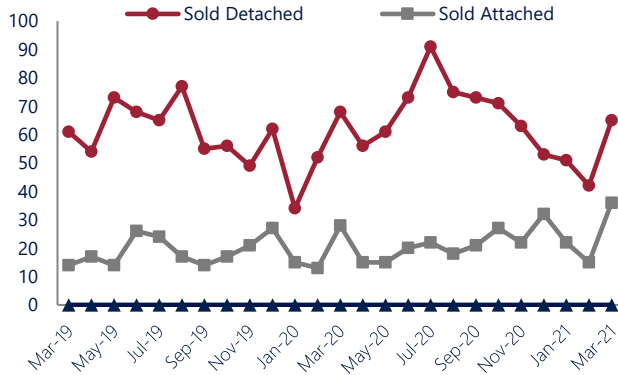
Days On Market

20



Down -39%
Vs. Year Ago

Units Sold*



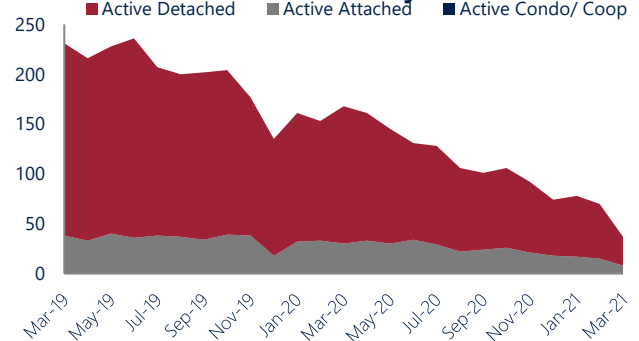
Units Sold

There was an increase in total units sold in March, with 101 sold this month in Lynnwood, Lynn Shores, and Windsor Woods. This month's total units sold was higher than at this time last year.

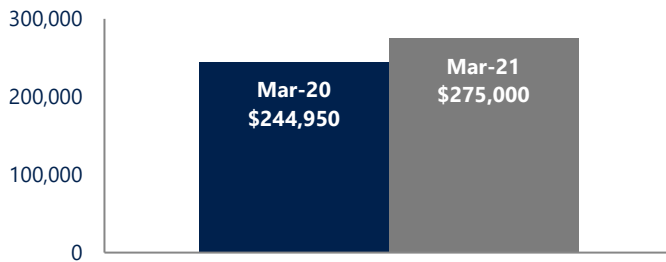
Active Inventory

Versus last year, the total number of homes available this month is lower by 131 units or 78%. The total number of active inventory this March was 37 compared to 168 in March 2020. This month's total of 37 is lower than the previous month's total supply of available inventory of 70, a decrease of 47%.

Active Inventory*



Median Sale Price



Median Sale Price

Last March, the median sale price for Lynnwood, Lynn Shores, and Windsor Woods Homes was \$244,950. This March, the median sale price was \$275,000, an increase of 12% or \$30,050 compared to last year. The current median sold price is 6% higher than in February.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.

Lynnwood, Lynn Shores, and Windsor Woods are defined as properties listed in zip code/s 23452.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.

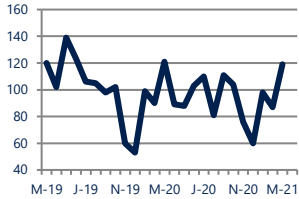




Zip Code(s): 23452

New Listings

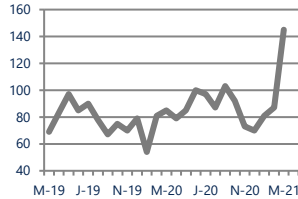
119



Down -2%
Vs. Year Ago

Current Contracts

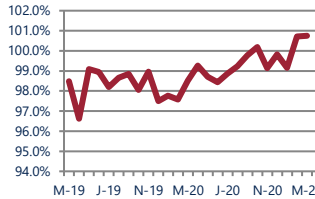
145



Up 71%
Vs. Year Ago

Sold Vs. List Price

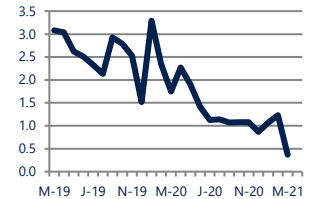
100.8%



Up 2.3%
Vs. Year Ago

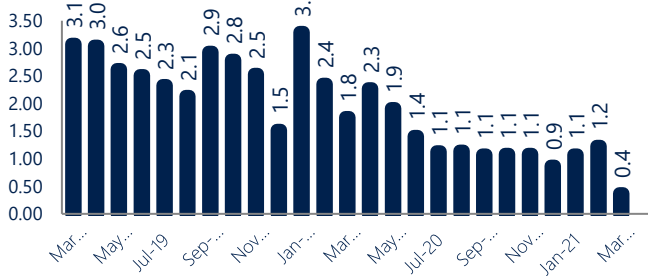
Months of Supply

0.4



Down -79%
Vs. Year Ago

Months Of Supply



Months of Supply

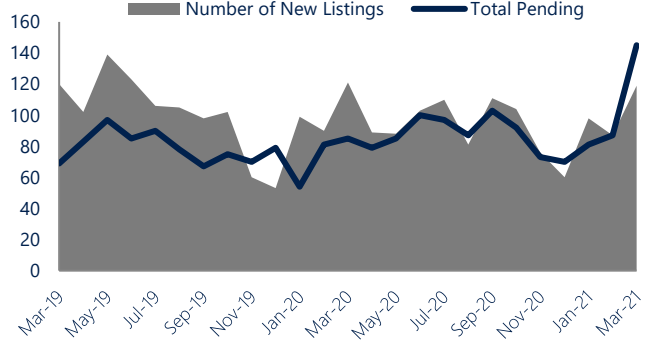
In March, there was 0.4 months of supply available in Lynnwood, Lynn Shores, and Windsor Woods, compared to 1.8 in March 2020. That is a decrease of 79% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

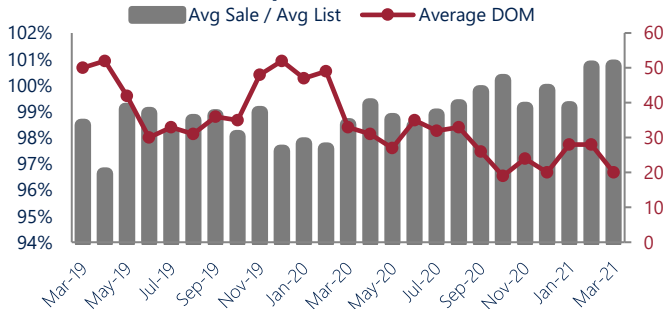
New Listings & Current Contracts

This month there were 119 homes newly listed for sale in Lynnwood, Lynn Shores, and Windsor Woods compared to 121 in March 2020, a decrease of 2%. There were 145 current contracts pending sale this March compared to 85 a year ago. The number of current contracts is 71% higher than last March.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In March, the average sale price in Lynnwood, Lynn Shores, and Windsor Woods was 100.8% of the average list price, which is 2.2% higher than at this time last year.

Days On Market

This month, the average number of days on market was 20, lower than the average last year, which was 33, a decrease of 39%.

Lynnwood, Lynn Shores, and Windsor Woods are defined as properties listed in zip code/s 23452.

*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates.

Information included in this report is based on data supplied by REIN and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of REIN or Long & Foster Real Estate, Inc.

