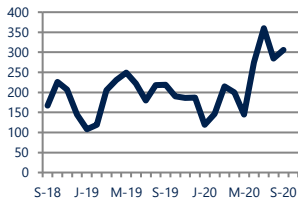


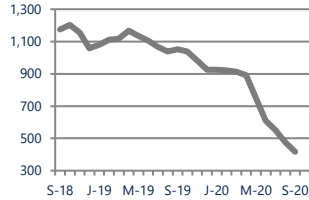


Units Sold
306



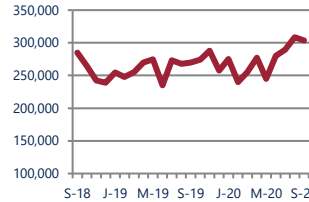
Up
Vs. Year Ago

Active Inventory
417



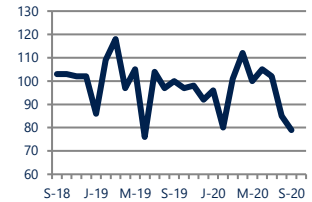
Down -60%
Vs. Year Ago

Median Sale Price
\$303,612



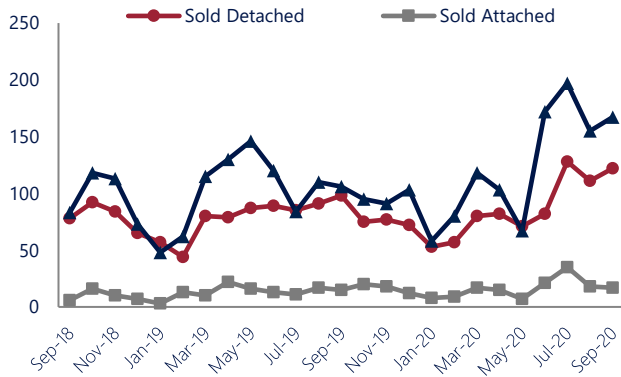
Up 12%
Vs. Year Ago

Days On Market
79



Down -21%
Vs. Year Ago

Units Sold*



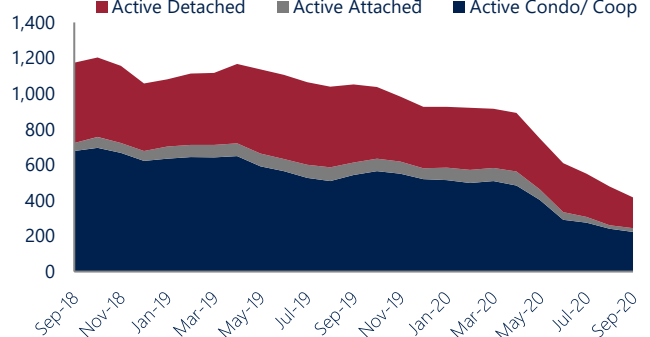
Units Sold

There was an increase in total units sold in September, with 306 sold this month in Worcester County. This month's total units sold was higher than at this time last year.

Active Inventory

Versus last year, the total number of homes available this month is lower by 634 units or 60%. The total number of active inventory this September was 417 compared to 1,051 in September 2019. This month's total of 417 is lower than the previous month's total supply of available inventory of 478, a decrease of 13%.

Active Inventory*



Median Sale Price



Median Sale Price

Last September, the median sale price for Worcester County Homes was \$270,000. This September, the median sale price was \$303,612, an increase of 12% or \$33,612 compared to last year. The current median sold price is 2% lower than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



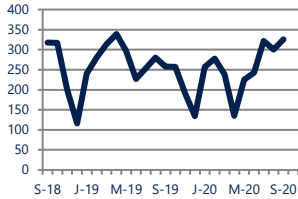
*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





New Listings

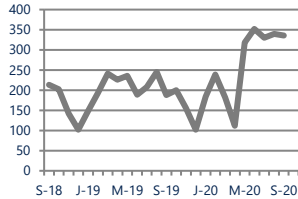
326



Up 26%
Vs. Year Ago

Current Contracts

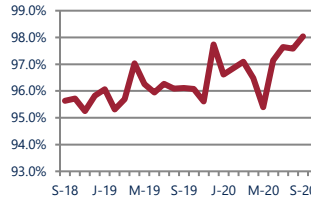
336



Up 79%
Vs. Year Ago

Sold Vs. List Price

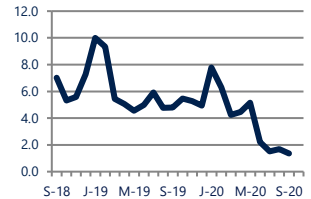
98.0%



Up 2%
Vs. Year Ago

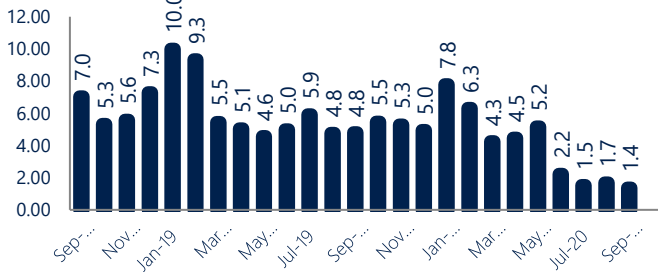
Months of Supply

1.4



Down -72%
Vs. Year Ago

Months Of Supply



New Listings & Current Contracts

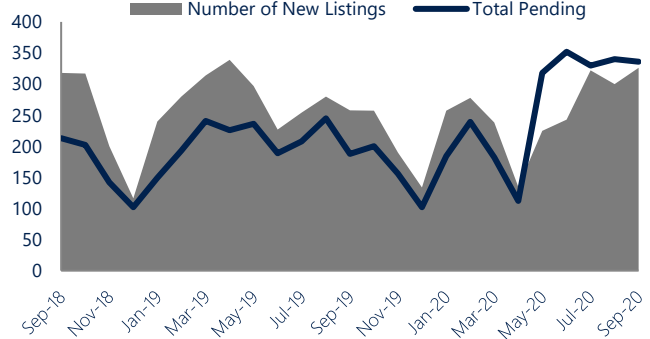
This month there were 326 homes newly listed for sale in Worcester County compared to 258 in September 2019, an increase of 26%. There were 336 current contracts pending sale this September compared to 188 a year ago. The number of current contracts is 79% higher than last September.

Months of Supply

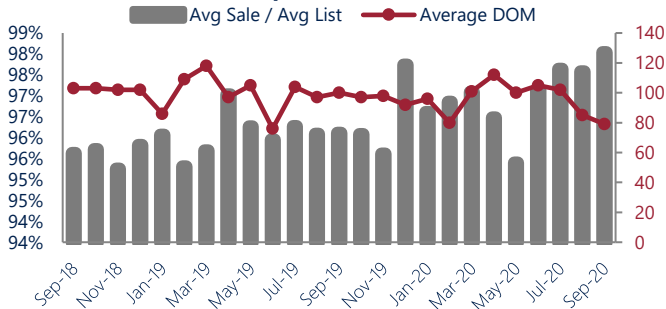
In September, there was 1.4 months of supply available in Worcester County, compared to 4.8 in September 2019. That is a decrease of 72% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

New Listings & Current Contracts



Sale Price/ List Price & DOM



Sale Price to List Price Ratio

In September, the average sale price in Worcester County was 98.0% of the average list price, which is 1.9% higher than at this time last year.

Days On Market

This month, the average number of days on market was 79, lower than the average last year, which was 100, a decrease of 21%.



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