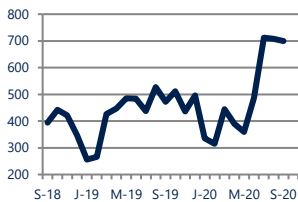




**Units Sold**

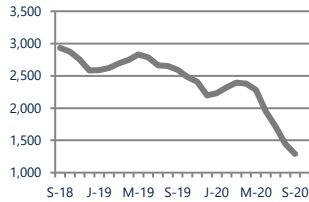
**700**



**Up**  
Vs. Year Ago

**Active Inventory**

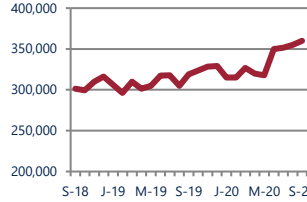
**1,289**



**Down -50%**  
Vs. Year Ago

**Median Sale Price**

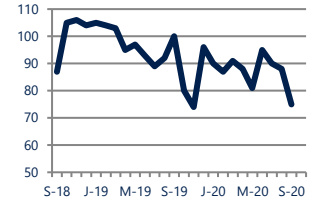
**\$360,000**



**Up 13%**  
Vs. Year Ago

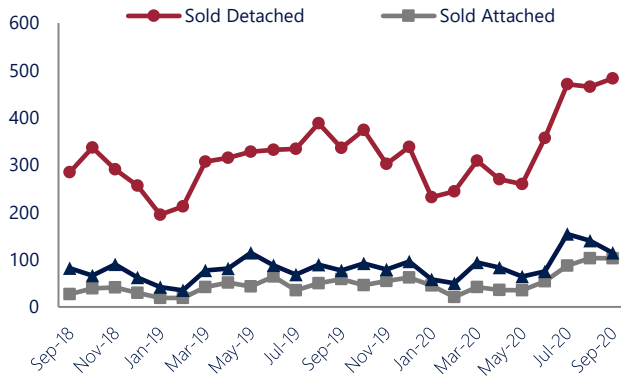
**Days On Market**

**75**



**Down -25%**  
Vs. Year Ago

**Units Sold\***



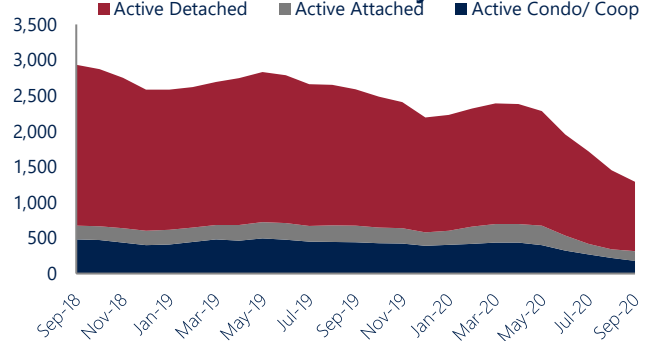
**Units Sold**

There was a decrease in total units sold in September, with 700 sold this month in Sussex County. This month's total units sold was higher than at this time last year.

**Active Inventory**

Versus last year, the total number of homes available this month is lower by 1,301 units or 50%. The total number of active inventory this September was 1,289 compared to 2,590 in September 2019. This month's total of 1,289 is lower than the previous month's total supply of available inventory of 1,450, a decrease of 11%.

**Active Inventory\***



**Median Sale Price**



**Median Sale Price**

Last September, the median sale price for Sussex County Homes was \$319,000. This September, the median sale price was \$360,000, an increase of 13% or \$41,000 compared to last year. The current median sold price is 1% higher than in August.

Median sale price is the middle sale price in a given month. The same number of properties are above & below the median.



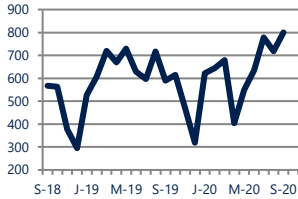
\*Detached, Attached, and Condo varies by local area Multiple Listing Service (MLS) definition. For more information regarding your specific market, contact one of Long & Foster's knowledgeable and experienced sales associates. Information included in this report is based on data supplied by BRIGHTMLS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of BRIGHTMLS or Long & Foster Real Estate, Inc.





### New Listings

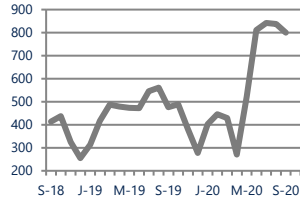
800



**Up 36%**  
Vs. Year Ago

### Current Contracts

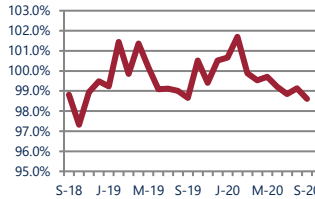
800



**Up 68%**  
Vs. Year Ago

### Sold Vs. List Price

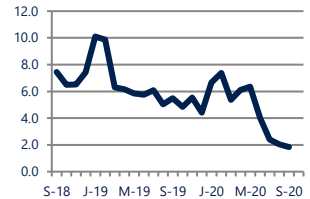
98.6%



**No Change**  
Vs. Year Ago

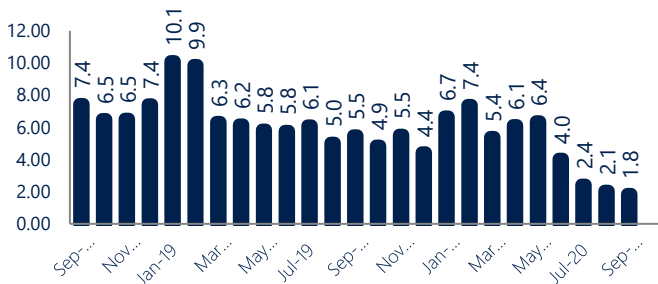
### Months of Supply

1.8



**Down -66%**  
Vs. Year Ago

### Months Of Supply



### New Listings & Current Contracts

This month there were 800 homes newly listed for sale in Sussex County compared to 590 in September 2019, an increase of 36%.

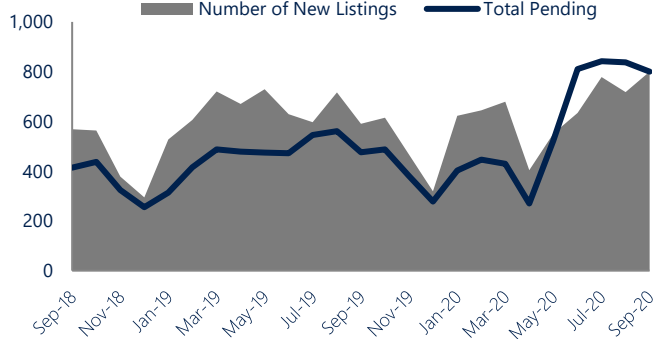
There were 800 current contracts pending sale this September compared to 476 a year ago. The number of current contracts is 68% higher than last September.

### Months of Supply

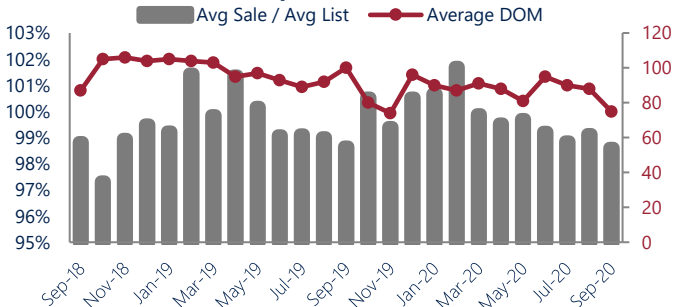
In September, there was 1.8 months of supply available in Sussex County, compared to 5.5 in September 2019. That is a decrease of 66% versus a year ago.

Months of supply is calculated by dividing current inventory by current sales. It indicates how many months would be needed to sell all of the inventory available at the current rate of demand.

### New Listings & Current Contracts



### Sale Price/ List Price & DOM



### Sale Price to List Price Ratio

In September, the average sale price in Sussex County was 98.6% of the average list price, which is similar compared to a year ago.

### Days On Market

This month, the average number of days on market was 75, lower than the average last year, which was 100, a decrease of 25%.



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